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ABSTRACT

This report summarizes 1997 activities of the Inter-American Foundation (IAF), an independent agency of the U.S. government. The IAF promotes equitable, participatory, and sustainable self-help development in Latin America and the Caribbean by awarding grants directly to local organizations, as well as by entering into partnerships with public- and private-sector entities to scale up support and mobilize resources for grassroots development. In 1997, IAF refined its own understanding of its program priorities of local development and social investment, established the previous year, and sought increasingly to bring the business sector into the development community. IAF awarded 81 new grants and 32 supplemental grants totaling $14.6 million. About a third of the funding went to enterprise development programs; 23 percent to food and agriculture programs; 22 percent to education and training programs; and the remainder to research and dissemination, cultural expression, health, ecodevelopment, and other programs. Educational programs included administration and leadership training, vocational training, educational improvement planning, agricultural education, youth programs, community education, environmental education, and education for women. This report briefly describes new and supplemental grants by country, lists Latin American and Caribbean graduate students awarded fellowships to study in the United States, lists IAF field research fellows with their research topics, describes IAF publications and videos, and summarizes financial information. (Contains many photographs.) (SV)

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ED 434 792

Building Partnerships

INTER-AMERICAN FOUNDATION

1997 in Review

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Cover photo: The foundations for local development in Cordoba, Argentina, were laid by grassroots organizations and supported by local nongovernmental organizations including SERVIPROH, which provided technical assistance to this man and his neighbors in the Cooperativa 2 de Mayo for a self-help housing project. (Photo by Daniel Cima)

Opposite page: The network of 400 grassroots groups affiliated with the Asociación de Cooperación para el Desarrollo Rural del Occidente (CDRO) is as tightly woven as this Guatemalan woman's weaving in Santa Katarina, Atitlan. (Photo by Sean Sprague)

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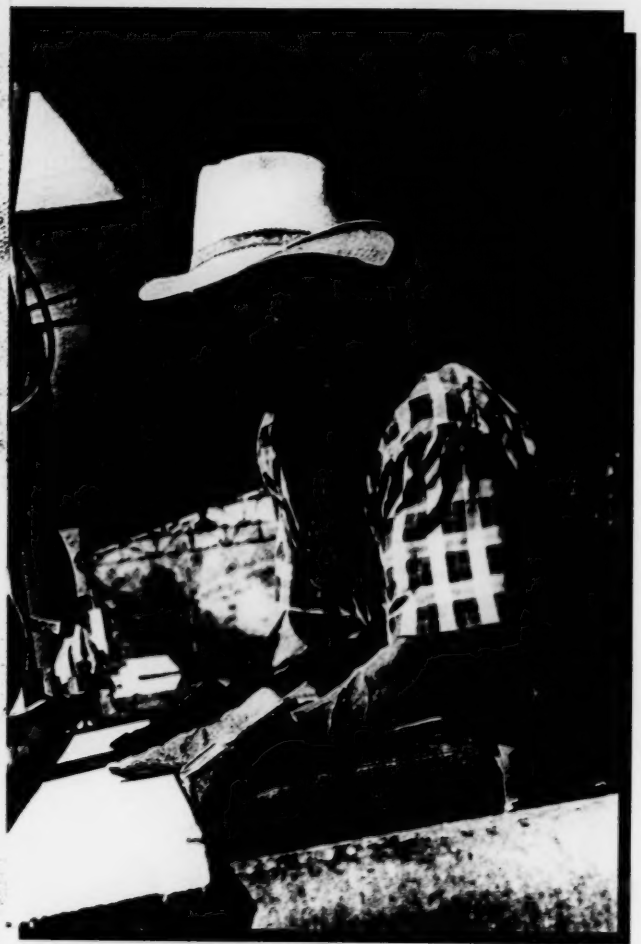
INTER-AMERICAN FOUNDATION



Stella Johnson

Asesoría Técnica a Comunidades Oaxaqueñas (ASETECO) provides technical assistance to develop the community forestry sector in San Pedro el Alto, Mexico, where this man cuts wood that will then be sent to market.

The Inter-American Foundation (IAF), an independent agency of the United States government, was created in 1969 as an experimental U.S. foreign assistance program. The Foundation works in Latin America and the Caribbean to promote equitable, participatory, and sustainable self-help development by awarding grants directly to local organizations throughout the region. It also enters into partnerships with public- and private-sector entities to scale up support and mobilize local, national, and international resources for grassroots development. From all of its innovative funding experiences, the Foundation extracts lessons learned and best practices to share with other donors and development practitioners throughout the hemisphere.

The IAF is governed by a nine-person Board of Directors appointed by the President of the United States. Six members are drawn from the private sector and three from the federal government. The president of the IAF is appointed by the Board of Directors.

The Foundation's operating budget consists of congressional appropriations and funds derived through the Social Progress Trust Fund. The IAF's fiscal year 1997 budget was $28 million. Since 1972, the IAF has made 4,077 grants totaling $463 million. The Foundation's 68 staff members are based in Arlington, Virginia.

Dissemination Officer and Managing Editor: Rita Funaro
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Daniel Cima

Kathryn Smith Pyle

Top: This woman making chairs from palm and wood belongs to the group Lucero de la Mañana, one of several women's groups served by Asesoría Técnica a Comunidades Oaxaqueñas (ASETECO).
Middle: This man owes his beekeeping business in the environmentally fragile lowlands of Peru to a loan from the Federación Agraria Departamental de Madre de Dios (FADEMAD).
Bottom: The Centro de Agricultura Ecológica Ipê (CAE) has partnered with the Porto Alegre municipal government to help small-scale Brazilian farmers in Rio Grande do Sul secure markets for their organic produce and processed foods.

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Patrick Breslin

Javier Duque of AGROACTUAR tends to his tree tomatoes in Antioquia, Colombia.

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LETTER FROM THE PRESIDENT

We're right on target. The Inter-American Foundation's (IAF) local development and social investment strategies are responsive, pace-setting programs. That is my conclusion after reviewing the 1997 portfolio of projects and the roster of public and private entities the Foundation now counts among its partners. That was also my conclusion after attending two very exciting conferences last year: the *Third Inter-American Conference of Mayors* and the *Business and Social Responsibility: The Americas Conference.*

In May 1997, local government officials from throughout the hemisphere gathered in Miami for the third consecutive year. These are exciting times for the newest members of the Latin American and Caribbean political class and they are anxious to share their achievements, frustrations, and plans with their colleagues around the region. Clearly, decentralization has opened up a whole world of development opportunities and placed them at the doorstep of municipal and regional governments. However, local officials cannot go it alone. While local governments can play an important role as hosts, other sectors must join them to translate ideas into action.

I'm happy to say that the Inter-American Foundation is there at the local level, helping forge the partnerships that can further the goals of grassroots development. Its local development strategy is based on the belief that people within a specific territory share an identity that helps overcome divisions between interest groups or socioeconomic classes and allows them to think in terms of mutual rather than exclusive benefits. At the local level is where partnerships for development are most viable; and partnerships are one of the keys to the sustainability of development efforts.

In November 1997 partnerships were again the topic of conversation in Miami but this time businessmen, rather than mayors, were at the podium. Time and again at the *Business and Social Responsibility: The Americas Conference* corporate leaders confirmed their interest in contributing to the development of the communities where they operate. Their experience shows that what's good for their communities is good for them—as citizens, as neighbors, and as businesses. But again, the key to success is partnership. It was an honor for me to moderate a panel on Business as a Partner in Development and share the floor with two of the IAF's current private-sector partners in Latin America: the Fundación Corona from Colombia and Peru 2021. In addition to cofinancing grassroots development projects, both organizations have been influential in building a culture of social responsibility throughout the business sectors in their respective countries.

The IAF's social investment strategy seeks increasingly to bring the business sector into the fold of the development community. The private sector controls

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the lion's share of the resources in Latin America—and the world. And it's not just money that businesses have to offer. Their managerial and technical expertise can be invaluable for the success of development efforts. Business is simply too big a force to ignore, too much of an asset to shun, too willing a partner to turn away. The IAF is proud to join hands with the corporate sector and together look for long-term solutions to poverty in the region.

In 1996, the IAF underwent a year of transition in which its new program strategies were defined and tested. Last year was a year of consolidation and confirmation that local development and social investment are indeed the path we must forge if we are to find new, more effective ways of improving the quality of life for the poor. It was also a year of building the partnerships that are at the heart of these strategies. The conferences I attended, and above all the projects described in the pages of this *Year in Review*, have convinced me that once again the Foundation is out in front in the search to reduce poverty and strengthen democracy in Latin America and the Caribbean. I applaud our newest partners in the public and private sectors who have joined us in our endeavors.

George A. Evans

Daniel Cima

Thanks to a partnership among the IAF, Petróleos de Venezuela (PDVSA), the municipality of Chacao, and nearly 30 local private companies, the Fundación Atenea can provide this little boy and other at-risk youth with basic educational training.

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1997 OVERVIEW

BUILDING PARTNERSHIPS

Patrick Breslin

Highlights from the Offices of Programs, Learning and Dissemination, and External Affairs

Local development and social investment make sense. The response from Latin America and the Caribbean confirms these are responsive, forward-looking program strategies. But they are not easy concepts to convey or put into practice. Fiscal year 1997 has in large part been a year of refining the Foundation's own understanding of these program priorities and communicating its ideas clearly to a broad audience in Latin America, the Caribbean, and the United States. It has also been a year of seeking out and building the partnerships that make these program strategies work.

Local Development

The Foundation has developed a comprehensive conceptual understanding of local development as a multisector partnership to combat poverty and foster social and economic progress. An IAF meeting with nongovernmental organization (NGO) leaders from 10 countries held in conjunction with the Third Inter-American Conference of Mayors in Miami was influential in fleshing out the concept of local development and identifying outstanding issues, such as the role of partisan politics at the municipal level. The Foundation's participation in the Encuentros program with the World Bank's Economic Development Institute (EDI), the Government of the Netherlands, Vesper Society, and FICONG, a network of Latin American NGOs, also helped us hone our definitions and criteria. Overall, the goal of local development experiences is for local stakeholders to develop the capacity to plan together, reach consensus on priority issues, and seek out the resources needed to meet their objectives—all of which aim to boost the standard of living of disadvantaged groups in the region.

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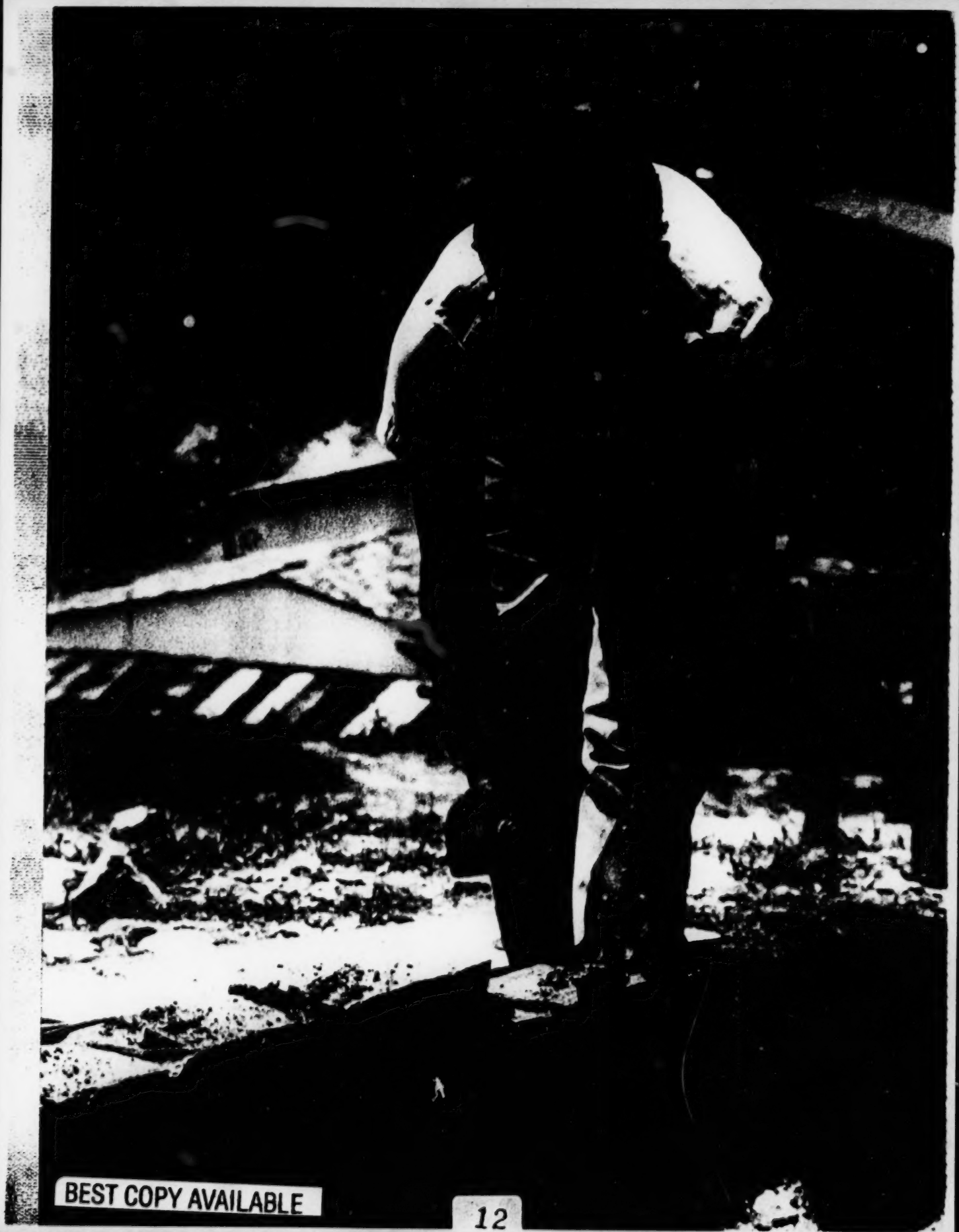

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Over the course of the year, the Foundation found that its funding for local development fell into two broad categories. The first category encompassed grants to coalitions of local stakeholders that came together to address one or more deeply felt problems facing the community. Foundation support went for technical assistance and training in poor communities to help build the capacity of local actors to plan and act together. In some cases, the focus was to provide seed funding for community economic and social projects and to encourage NGOs and civic organizations to establish links with businesses and local authorities. In the second category, grants went to NGOs or business associations with strong local ties to build alliances with other sectors to address a host of local needs.

Courtesy of Perú 2021

Within these broad funding categories, many exciting projects were approved. In Ecuador, a grant was made to a coalition of organizations to undertake a series of actions to save a highly contaminated lake from ecological degradation. Activities range from reforestation and improving agricultural practices to controlling the use of chemicals. In El Salvador, the Corporación para el Desarrollo de Chalatenango will help coordinate the development plans of the 33 municipalities and 50 NGOs operating in the province. A grant to the development committees of two Nicaraguan municipalities allowed them to set up loan funds for microenterprises. And in Cajamarca, Peru, the Foundation joined two local businesses and the municipal government to support a local consortium of NGOs called CIPDER to establish a loan fund for community projects.

Previous page: This young Honduran bricklayer has cemented his future thanks to the skills training he received from the Escuela Técnica de Artes y Oficios (ETAOO). This vocational training school for youth in Santa Rosa de Copán enjoys both public- and private-sector support: the municipality provides financing, the Instituto Nacional de Formación Profesional provides technical assistance, and the Banco del Occidente helps bankroll the microenterprises of graduates.
Top: Manuel Sotomayor, President of Perú 2021, joins Gilberto Domínguez and Luis Santa María in addressing businessmen on social responsibility and presenting Perú 2021's vision for Peru's future.

Social Investment

In the area of social investment, 1997 has been an equally exciting and challenging year. Over the course of the year, the Foundation's definition of social investment has centered increasingly on the concept of corporate social responsibility and the role of the Latin American and Caribbean private sector as a partner in the development process. Many grants have focused on raising the awareness of the business sector regarding its responsibility and role as a partner in social and economic development. Other social investment grants encourage direct financial investment on the part of businesses and corporate foundations to support local social and economic programs.

Complementing the activities of the Program Office in social investment, the Office of External Affairs expanded the range of its contacts with the U.S. corporate community interested in social investment in Latin America and the Caribbean. Encouraging U.S. corporations with affiliates in the region to become partners in the Foundation's grassroots development efforts was assigned an ever greater priority over the course of 1997. It has become increasingly clear to the Foundation that businesses—both in the United States and Latin America—understand that contributing to social development in the areas where they operate

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is not only in the interest of the communities but in their corporate interest as well.

Among the funding highlights in the social investment portfolio was a grant to Perú 2021, a group of enlightened Peruvian corporate leaders, to carry their vision of social responsibility to businessmen in the interior of the country and to cofund a variety of grassroots development projects. In Argentina, a grant to an independent public policy research center, CEDES, will sponsor seminars with business leaders to enlist their interest and resources to support grassroots initiatives. The Foundation has also established joint ventures or collaborative funding mechanisms with a number of Latin American and U.S. corporate partners. For instance, a grant to a business association in La Ceiba, Venezuela, helped set up a fund to support community projects identified in conjunction with the local municipality. A joint venture with the Fundación ARCOR in Cordoba, Argentina, is supporting programs for at-risk youth. In Colombia, the Foundation renewed its relationship with FES, a large financial institution, with each party contributing $300,000 to a fund to support local development initiatives on the northern coast. Finally, the Foundation extended its most significant joint venture with Petróleos de Venezuela by signing a three-year memorandum of understanding by which each will contribute up to $1.2 million annually to support grassroots initiatives.

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Learning and Dissemination

In the Office of Learning and Dissemination, the emphasis was on defining ways to learn more about our two new program strategies and the partnerships they are based on and to disseminate our knowledge and information to an ever wider audience, including our nontraditional development partners in the public and private sectors.

In 1997, the Division of Research and Evaluation (R&E) designed an institutional learning and results system as part of the Foundation's strategic plan. The objective of the system is to integrate the measurement of grant results with complementary ways of evaluating projects and validating methodologies for local development and social investment programs. A new grant proposal format was developed to generate more complete information on objectives, activities, and desired results as well as to register baseline and contextual information.

Grassroots Development Framework (GDF)

The R&E Division continued to collect and analyze data on the IAF grant portfolio using the Grassroots Development Framework (GDF). Work continues to standardize data collection instruments, improve the definition and precision of scales, and expand the GDF to reflect the outcomes of local development and social investment projects. Demand for information on the GDF has been great and staff presented the results system to such organizations as the Peace Corps, USAID, the World Bank, and Partners of the Americas. To accommodate requests for information, the GDF and related materials were incorporated onto the IAF's web site.

The Dissemination Division continued to target and tailor products for specific audiences and reach out to new audiences in a cost-effective manner. In this vein, the design and initiation of the IAF's web page was clearly one of the highlights of 1997 as it extends the frontier of our readership far beyond any mailing list. The IAF's first *Grassroots Development* journal this year focused on local development and was produced, distributed, and exhibited in a wide variety of relevant fora including the Third Inter-American Conference on Mayors. The Foundation now also has a new brochure that highlights the local develop-

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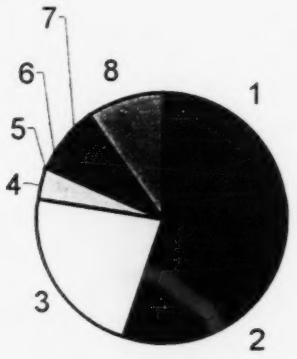
ment and social investment strategies. In addition, the Dissemination Division worked closely with the External Affairs Office to support outreach efforts with the private sector and help design effective informational strategies.

Fellowship Program

The Fellowship Program supported the new program priorities by selecting Fellows whose work will strengthen partnerships for grassroots development among the private, public, and NGO sectors. Important cost savings have been achieved by incorporating a fellowship section on the web page, effectively eliminating the need for brochures and application forms for most interested individuals. The web page has also been invaluable in explaining social investment and local development as essential selection criteria for prospective applicants.

The following pages detail the 81 new program grants, 32 amendments for supplemental funding, and 42 fellowships awarded in FY97.

FOUNDATION PROGRAM PROFILE
FISCAL YEAR 1997



Program Area	Amount	Percent
1 Food Production/Agriculture	3,230	22.5
2 Enterprise Development	4,665	32.6
3 Education/Training	3,184	22.2
4 Research/Dissemination	607	4.2
5 Cultural Expresssion	1	0.1
6 Health	565	3.9
7 Ecodevelopment	675	4.7
8 Other	1,717	9.8
Total	**14,644**	**100.0**

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FINANCIAL AND STATISTICAL INFORMATION

Grants by Country

	1997 Grants			Cumulative Grants 1972-1997	
	New Grants	Grant Supplements	Amount in thousands	Total Grants	Amount ($ in thousands)
Anguilla	0	0	0	1	3
Antigua & Barbuda	0	0	0	8	507
Argentina	3	3	842	203	23,443
Bahamas	0	0	0	7	144
Barbados	0	0	0	11	925
Belize	0	1	0	78	3,959
Bolivia	5	0	776	219	25,265
Brazil	3	0	818	310	33,724
Chile	1	1	394	256	42,040
Caribbean Region	0	0	0	60	6,691
Colombia	5	0	1,613	286	35,536
Costa Rica	2	1	216	215	14,896
Dominica	0	0	0	75	2,282
Dominican Republic	3	2	383	198	18,770
Ecuador	7	0	882	152	20,002
El Salvador	4	4	592	148	17,921
Grenada	0	0	0	17	540
Guatemala	3	2	427	148	20,133
Guyana	0	0	0	7	294
Haiti	1	0	117	113	11,419
Honduras	4	1	946	139	18,431
Jamaica	0	0	0	66	3,733
Latin Ame. Region	1	3	597	121	10,263
Mexico	4	1	1,227	283	34,895
Montserrat	0	0	0	1	3
Netherland Antilles	0	0	0	2	126
Nicaragua	5	1	966	129	17,554
Panama	7	1	1,156	179	20,069
Paraguay	2	0	147	139	17,379
Peru	4	5	1,158	209	32,352
St. Kitts & Nevis	0	0	0	6	541
St. Lucia	0	0	0	12	696
St. Vincent	0	0	0	12	746
Suriname	0	0	0	3	347
Trinidad & Tobago	0	0	0	13	842
Turks & Caicos	0	0	0	2	12
Uruguay	0	1	4	127	16,646
Venezuela	17	5	1,387	122	9,930
TOTAL	**81**	**32**	**14,648**	**4,077**	**463,059**

Funds Available to the Foundation

The United States Congress annually appropriates funds for use by the Inter-American Foundation pursuant to the Foreign Assistance Act of 1961. These funds traditionally have made up about 60 percent of the Foundation's annual budget. The Foundation's other funding source is the Social Progress Trust Fund of the Inter-American Development Bank. The Fund consists of the repayment of loans originally made by the U.S. government under the Alliance for Progress to various Latin American and Caribbean governments and institutions. The Foundation has access to the Fund pursuant to legislation enacted by the U.S. Congress in 1973.

Congressional Appropriations

Congressional appropriations are used for both program and administrative expenses. Congress appropriates money annually for a fiscal year that runs from October 1 through September 30.

FY 1989 $16.6 million
FY 1990 $16.9 million
FY 1991 $25.0 million
FY 1992 $25.0 million
FY 1993 $30.9 million
FY 1994 $30.9 million
FY 1995 $30.9 million
FY 1996 $20.0 million
FY 1997 $20.0 million
FY 1998 $22.0 million

Social Progress Trust Fund

Social Progress Trust Fund resources are used for program expenses. The funds are available in the national currencies of 15 countries where the Foundation supports projects; in each case, the currency is used only for the benefit of the country of origin. Funds are used to finance activities in agriculture, education and training, health, housing, land use, small business, and technical assistance. A new agreement for 1995-2000 funds was signed on August 10, 1995.

1992-1994	$24.6 million
1995-2000	$44.0 million

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COUNTRY REPORTS

Daniel Cima

ARGENTINA

New Grants

Centro de Estudios de Estado y Sociedad (CEDES), $291,750 over three years, to carry out three studies designed to facilitate greater corporate social responsibility, closer collaboration between businesses and NGOs, and resource mobilization for grassroots and local development initiatives. (AR-316)

Instituto para la Cultura, la Innovación y el Desarrollo (INCIDE), $146,700 over two years, for training and technical assistance to local government officials, community leaders, and poor farmers working in alliances to plan and implement social and economic development projects, benefiting 2,200 rural families. (AR-324)

Supplemental Grants

Servicio Habitacional y de Acción Social (SEHAS), $54,000 over 10 months, to continue support to 12 neighborhood associations in Córdoba carrying out self-help projects to improve housing, sanitation, health, and employment opportunities; to assist municipal governments collaborate with community groups; and to conduct statistical surveys and program evaluations to improve the effectiveness of NGOs and public-service agencies working with the urban poor. (AR-293-A11)

Servicio en Promoción Humana (SERVIPROH), $35,600 over eight months, to provide preventive health, administration, and leadership training to 60 representatives of 15 community organizations, and to improve SERVIPROH's evaluation, strategic planning, and local and international fundraising abilities. (AR-312-A6)

Grants to Establish In-Country Funds

Fundación ARCOR (FUNARCOR), $160,000 for years two and three of a cooperative agreement providing matching funds to establish FEPIC, a development fund providing small grants to community organizations and NGOs in Córdoba and Northwest Argentina, working in health and nutrition with at-risk, disadvantaged youth, and in youth vocational technical training. (AR-315-A1)

Subgrants

Asociación Civil Crecer $25,300
Child care and children's health care

SERVIPROH $13,050
Support to community-based organizations

Cartas Arquidiocesana de Córdoba $27,847
Organizational promotion and self-management

APRODEIN $17,500
Youth training

Grupo de Promoción a Villa Obispo Angelelli
Labor training, community organization $5,000

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Left: The Comedor Infantil Niñito de Dios pictured here is cofunded by the IAF and the Fundación Arcor, the philanthropic arm of candy producer ARCOR that has targeted youth for its social development programs.
Bottom right: This adult literacy class in Bolivia was conducted by the Centro de Comunicación y Desarrollo Andino (CENDA), whose project with the Ayopaya, Cochabamba, municipality includes working on educational reform.

Fundación Juan Minetti, "Atendiendo Puentes," $148,100 over two years, for a fund to bridge the gap between private-sector and nongovernmental organizations (NGO), with businesses providing financing to NGOs to implement local projects benefiting the poor. The fund will also attract the support of other corporations and foundations, including U.S.-based business, promoting greater corporate social responsibility within the private sector and contributing to more sustainable development financing mechanisms. (AR-322)

BOLIVIA

New Grants

Fundación Q'ipi, $150,800 over three years, to help an innovative indigenous municipal district begin microregional planning and channel social and economic investments benefiting 38 communities within the Coroma, Potosí, area. Development activities will include small irrigation works and promoting traditional weaving as sources of income. (BO-455)

Centro de Comunicación y Desarrollo Andino (CENDA), $208,711 over three years, for a municipal development project in Ayopaya, Cochabamba. Working with NGOs, grassroots organizations, and the municipal government of Ayopaya, CENDA will conduct community planning exercises, diagnostic studies of socioeconomic conditions, and training in municipal administration; organize a program to improve the quality of potato seeds; and modify the local school curriculum in accordance with national education reforms. (BO-456)

Asociación Departamental de la Pequeña Industria de La Paz (ADEPI), $41,000 over eight months with an additional $148,000 from the La Paz Department Prefecture, for a project coordinator and consultants to perform 14 technical studies; design an industry and technology center, benefiting over 2,000 small-scale businesses annually; define a strategy to obtain the $8 million needed to construct and equip the center; and, with the La Paz Prefecture and other public- and private-sector organizations, form the Foundation for a Competitive La Paz to finance and manage the center. (BO-458)

Centro de Estudios de la Realidad Económica y Social (CERES), $254,900 over two years, to promote sustainable forestry in the indigenous territory of the Yuracare ethnic group in eastern Cochabamba. CERES, with two municipal governments, will establish a sawmill within a framework of forest management zones to be monitored by technical forestry teams for natural resource conservation and biodiversity protection. The Yuracare will manage and operate the sawmill, which will process and sell lumber while conserving the rainforest ecosystem. (BO-459)

Compañía de Productos de Camelidos, S.A. (COPROCA), $116,950 over three years, to support an educational program and a fund to purchase industrial spinning machinery to convert altiplano alpaca fiber into yarn, raising the incomes of 1,200 herding families. (BO-460)

Grant to Establish An In-Country Fund

Asociación Nacional Ecuménica de Desarrollo (ANED), $82,310 over one year, to establish a leasing fund for rural development. ANED will obtain an additional $200,000 in local funds to provide joint ANED-IAF financing and monitoring of 100 leases for agricultural machinery and other investments in technology to improve agricultural production and marketing among peasant associations with average annual family incomes under $1,500. (BO-454) Obligated FY96.

Subgrants

Disbursed 1997

Arado Paucara Agriculture	$ 1,200
Tractor MF Quispe Agriculture	$13,200
Zapatería Zinger Colque Rural services, shoe repair	$ 950
Leasback Tejeduría Quispe Microenterprise weaving factory	$ 7,800
Leasback Tractor Zetor Callizaya Agriculture	$ 1,800
Leasback Tractor Shibaura Villca Agriculture	$ 1,800
Tractor Kubota Aruquipa Agriculture	$22,000
Motobomba PG López Damiana Agriculture	$ 656
Motobomba PG López Desideria Agriculture	$ 656

Sean Sprague

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João Antônio Motta Neto

The Associação de Programas em Tecnologias Alternativas (APTA) is collaborating with two municipal governments to improve production and marketing among low-income agricultural producers like this coffee farmer in São Mateus.

Motobomba PG López Donato Agriculture	$ 656
Motobomba PG Yucra Elías Agriculture	$ 656
Motobomba PG Pava Eufrinio Agriculture	$ 656
Motobomba PG Coaquira Fabián Agriculture	$ 656
Motobomba PG López Félix Agriculture	$ 656
Motobomba PG Yucra Ricardo Agriculture	$ 656
Motobomba PG Choque F. Agriculture	$ 656
Motobomba PG Fernández Teófilo Agriculture	$ 656
Motobomba PG López Fredy Agriculture	$ 656
Motobomba PG Yucra Guillermo Agriculture	$ 656
Motobomba PG Fernàndez Hilarión Agriculture	$ 656
Motobomba PG López Hilarión Agriculture	$ 656
Motobomba PG Salvatierra J. Agriculture	$ 656
Motobomba PG López Rosita Agriculture	$ 656
Motobomba PG Pava Tiburcia Agriculture	$ 656
Motobomba PG Coaquira Simona Agriculture	$ 656
Motobomba Obrajes Mendoza Adela Agriculture	$ 656
Motobomba Obrajes Lòpez Daniel Agriculture	$ 656
Motobomba Obrajes Soto E. Agriculture	$ 656
Motobomba Obrajes Lòpez Julio Agriculture	$ 656

BRAZIL

New Grants

Ação Educativa (AE), $302,701 over three years, for public education and literacy training in São Paulo and Santo Andre in collaboration with three public education entities; to develop a community-school plan to strengthen educational outcomes, benefiting 360 teachers and 8,250 students, and to serve as a model for replication in other schools; a cultural center for educationally at-risk youth together with the Mayor's office of Santo Andre; and a basic education curriculum with the Ministry of Education. (BR-765)

Associação dos Pequenos Agricultores do Município de Valente (APAEB), $205,000 over two years, for a local development project in conjunction with their program, benefiting sisal farmers in four municipalities in the semiarid interior of Bahia; to expand a new sisal rug factory; and to work with municipal governments to increase access to existing farm credit programs. (BR-766)

Associação de Programas em Tecnologias Alternativas (APTA), $227,406 over three years, for training and technical assistance to low-income agricultural producers in Espíritu Santo on alternative agriculture production and marketing, benefiting 450 producer families and 200 students through a collaborative pilot program with two municipal governments to improve production and marketing among local producers and through consultation provided to an agricultural training school. (BR-767)

Grant to Establish an In-Country Fund

Federação de Órgãos para Assistência Social e Educacional (FASE), $106,500, to establish a small-grants fund for community-based projects in São Paulo that mobilize local resources and can be replicated by the government and the private sector, in the areas of economic development and housing; community ecology; and citizen participation. (BR-755)

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Patrick Breslin

Left: Luz Miriam Giraldo Suárez sorts carrots in AGROACTUAR's packing shed in Medellín, Colombia. *Bottom:* Francisco Miranda Hernández received a loan for wood and machinery from the Fundación para la Economía Popular (FUNDECO) to start up his carpentry shop in San José, Costa Rica.

Subgrants

Usina - Centro de Trabalhos para o Ambiente Habitado $4,500
Community housing construction

Associação Nova Belém $4,500
Community kitchen

União de Núcleos Associação e Sociedade de Heliópolis $4,500
Community bakery

Associação por Moradia Popular Vila Albertina e Vila Rosa $3,300
Community kitchen

Associação do Residencial Arco-Iris $4,500
Community kitchen

Cooperativa Educacional do Jardim Souza Ramos $4,500
Education

Central de Entidades Populares $3,450
Housing

Associação Santo Dias/Centro de Documentação de Pesquisa $4,500
Professional training

Obras Sociais do Jardim Recanto $4,500
Professional training for adolescents

Ação da Cidadania $3,258
Dressmaking course

CHILE

New Grants

Azul Consultores Asociados Ltda. (AZUL), $300,000 over three years, in conjunction with the Fundación Andes, Fundación San José de la Dechesa, Fundación Carmen Goudie, and Fondo de Solidaridad e Inversión Social (FOSIS), for a program benefiting seven of the poorest municipal jurisdictions ("comunas") with projects in job creation, the environment, housing, education, and health. (CH-510)

Supplemental Grants Over $10,000

Corporación de Estudios y Desarrollo Norte Grande (CNG), $93,500 to continue a four-year program in four rural municipalities of the predominantly Aymara Indian population in Tarapacá that includes needs assessment, project planning, organizational and enterprise development, and formation of public-private partnerships to finance and implement projects in economic production, health, and education. (CH-493-A6)

COLOMBIA

New Grants

Fundación Corona (FC), $218,000 over three years, for a municipal government training program to strengthen its management and organizational capacity, thereby improving the quality and efficiency of service delivery and enhancing participatory planning systems in three local municipalities in Santafé de Bogotá, and to evaluate the program and disseminate results. (CO-482).

Fundación para la Educación Superior (FES), $303,000 over three years, for a development assistance fund to provide grants to local groups for small-scale projects designed to strengthen community organization, generate employment, and increase income, benefiting approximately 1,200 low-income families. (CO-484)

Fundación Holguines, $396,423 over three years, to coordinate a partnership of business, local government, and nonprofit organizations to support a low-income housing and community organization program that will provide training in vocational skills, family and child development, leadership and community organization, and microenterprise management; to establish a small-projects fund to finance income-generating projects, benefiting over 9,000 people in Cali. (CO-485).

Asociación Colombiana del Petróleo (ACP), $486,000 over three years, to support the establishment of an Alliance of Foundations comprised of nine oil company foundations, and to establish a small-projects fund to finance grassroots development projects carried out by community organizations and grassroots support organizations working among low-income populations in 58 municipalities located in nine departments throughout Colombia. (CO-486).

Daniel Cima

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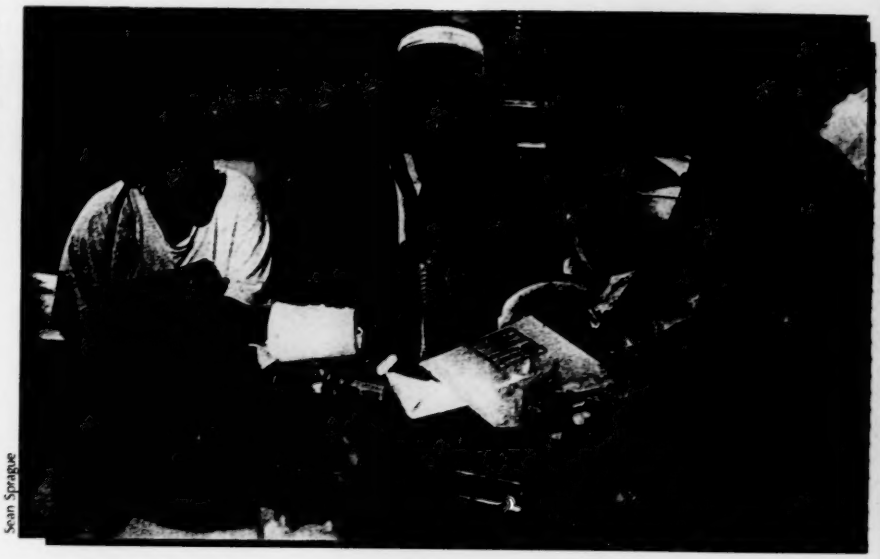
These Dominican women learn dressmaking at a class conducted by Centro de Integración Familiar (CIF) in Santo Domingo. Originally cofunded by the IAF, Empresas León Jimenes, and Sociedad Industrial Dominicana, CIF is now financially self-sufficient and eligible for commercial credit.



Sean Sprague

COSTA RICA

New Grants

Fondo Nacional para el Desarrollo Sostenible (FORDES), $47,000 over one year, to provide institutional strengthening and loan capital for an intermediary development finance institution composed of 10 leading NGOs working in microenterprise development, benefiting over 13,900 low-income microentrepreneurs. (CR-323).

Fundación Localidades Encargadas de la Administración de Desarrollo (Fundación LEAD), $57,720 over one year, to train citizens in Pérez Zeledón in participatory planning, resource mobilization, project management, and project evaluation; and to establish a trust fund to finance local development projects resulting from this process, benefiting 115,000 local residents. (CR-324).

Supplemental Grants Over $10,000

Fundación para el Desarrollo de Base (FUNDEBASE), $111,000 over two years, for a fund to provide small-scale loans and grants (less than $10,000) to local groups and enterprises conducting projects in 40 marginal neighborhoods and communities throughout the country. (CR-317-A1).

DOMINICAN REPUBLIC

New Grants

Instituto Dominicano de Desarrollo Integral, Inc. (IDDI), $1,981 over six months, to participate in the Foundation-Building Seminar (in Cali, Colombia) sponsored by Fundación Esquel Ecuador, Fundación para la Educación Superior of Colombia, and Synergos Institute of the United States. (DR-289)

Instituto Dominicano de Desarrollo Integral (IDDI), $144,000 over two years, to contribute to the on-going processes of decentralization and public accountability of government budgetary decision making through training, technical assistance, and public dialogue involving 126 government representatives and over 1,400 community members in seven municipalities, to make more effective use of local resources in achieving local development. (DR-292)

Fundación Solidaridad (AYUDÉMONOS), $68,000 over two years, to enhance municipal government responsiveness and accountability to the citizens of Villa González by training 200 community leaders to work with municipal authorities. Biannual town meetings will address citizens' concerns and debate possible solutions. AYUDÉMONOS will provide professional and technical services in urban development and social policy to local governments and community groups in Cibao. (DR-293)

Equipo de Educación Popular y Comunicación Alternativa (EPCA), $65,000 over two years, to train 150 community leaders and 12 elected municipal authorities in community problem solving and municipal legislation; to facilitate a public process of community dialogue through periodic town meetings with elected municipal authorities, private-sector representatives, and representatives of 49 neighborhood associations and other civil society organizations of the city of Haina. (DR-294)

Supplemental Grants

Centro de Integración Familiar (CIF), $36,000 over 15 months, to extend 252 loans benefiting 150 microentrepreneurs in low-income neighborhoods of Santo Domingo, and to complement a matching grant from the Sociedad Industrial Dominicana. Together, these grants will leverage $70,000 more in commercial credit and permit a level of lending sufficient to allow the grantee to achieve financial self-sufficiency. (DR-272-A2)

Instituto Dominicano de Educación para la Acción Comunitaria (IDEPAC), $61,500 over two years, to assist four federations of small-scale farmer organizations to expand production, processing, and sale of organic cocoa, coffee, and other crops; access technical assistance, credit, and markets in association with a private-venture partner; and consolidate and document a sustainable, commercially viable model for small-scale farmers to participate in global markets. (DR-277-A3)

Grants to Establish In-Country Funds

Asociación de Instituciones Rurales de Ahorro y Crédito (AIRAC), $150,000 over 18 months, to expand a small loan/grant fund to assist small, income-generating projects of organizations of the rural and urban poor, and grassroots support organizations serving the poor, in sustainable agriculture, agro-industry, finance, and marketing, benefiting at least 500 families. (DR-265-A2) Obligated FY96.

Subgrants
(Disbursed FY97)

Asociación de Caficultores La Esperanza $9,332
Coffee marketing

Asociación Agrícola Las Dos Bocas $4,286
Irrigation, canal construction, and agricultural production

Cooperativa Nuevo Progreso de Licey $ 714
Technical assistance

Junta para el Desarrollo de la Cuenca Alta del Yaque del Norte (JUNTAYAQUE) $1,785
Technical assistance

Cooperativa de Servicios Múltiples Familia Guzmán $ 696
Technical assistance

Cooperativa de Servicios Múltiples de Altamira (COOPSEMA) $ 563
Technical assistance

Fundación para el Mejoramiento Humano (PROGRESSIO), $100,000 over two years, for a fund to provide small grants to membership organizations of the urban and rural poor, and small grassroots support organizations working with low-income communities; to finance self-help activities focusing on sustainable agriculture and natural resource management; and to mobilize matching donations from local businesses on a 3:2 ratio. (DR-284) Obligated FY96.

Subgrants
(Disbursed FY97)

Junta para el Desarrollo de la Cuenca Alta del Yaque del Norte $11,800
Agroforestry

Fundación Pro-Conuco, Inc $ 8,000
Agroforestry

Fundación Dominicana para la Solidaridad (AYUDÉMONOS), $100,000 over two years, to manage a fund providing small grants to organizations of the urban and rural poor, and grassroots support organizations working with low-income communities to finance technical assistance, training, and national and international exchanges contributing to institutional development in sustainable agriculture, urban self-help and micro-enterprise, and community health. (DR-268-A2) Obligated FY96.

Subgrants
(Disbursed FY97)

Junta de Asociaciones Campesinas Rafael Fernández Domínguez $4,464
Agricultural diversification

Asociación de Agricultores de Los Dajaos (ASADA) $5,000
Agricultural diversification

Centro de Agricultura Sostenible con Tecnología Apropiada (CASTA) $5,000
Agricultural training

Centro Cultural Dominico-Haitiano (CCDH) $4,589
Institutional strengthening

Iniciativa Caribeña de Género (IGC) $4,857
Nonprofit management training

Asociación de Microempresarios de Herrera (AMEH) $4,589
Microenterprise support

Centro de Educación Popular de la Cordillera Septentrional (CEPOCS) $4,589
Agricultural diversification

EASTERN CARIBBEAN

Grants to Establish In-Country Funds

East Caribbean Organization of Development Foundations (ECODEF), $100,000 over two years, to manage a small-loan/grant and loan guarantee fund supporting community development and cooperative business activities. (CA-093)

Subgrants
(Disbursed FY97)

Centre for Adolescent Rehabilitation and Education $1500
Community service, carpentry and joinery skills

Centre for Adolescent Learning and Service $ 500
Child-care training

The Laborie Community Education Centre $ 500
Publications

Caribbean Natural Resources Institute (CANARI), $101,175 over one year, for a fund to provide small grants to membership organizations of the urban and rural poor, and grassroots support organizations working with low-income communities; to finance self-help activities focusing on the links among community and rural development, tourism, and natural resource management; and to mobilize local and international matching funds. (CA-094) Obligated FY96.

Subgrants
(Disbursed in FY97)

Environmental Awareness Group $5,000
Community-based conservation

Barbados National Trust $5,000
Education and resource management

The Toco Foundation $5,000
Community-based conservation

St. Vincent and the Grenadines Govt. $5,000
Employees' cooperative credit union, and education and resource management

Fundación Esquel Ecuador helps Ecuadorean youths like the one pictured here become valuable assets for community development.

Michael McCabe

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The active participation of Manuel de Jesús Aguilar, Mayor of Soyapango, El Salvador, and Leonel González (inset), a prominent Salvadoran political leader, at the Encuentros III Business and Social Responsibility Conference was indicative of the public-sector interest in reaching out to local businesses.

ECUADOR

New Grants

Universidad Politécnica Salesiana, $175,000 over five years, for a training program in grassroots development methodologies—including participatory planning and evaluation, resource mobilization, local development, project management, accounting, conflict management, and cultural revitalization—for leaders of grassroots groups, NGOs, local government officials, and others. (EC-358)

Fundación Esquel Ecuador, $96,000 over three years, to support a national conference on corporate and public social responsibility, a national workshop for NGOs on resource mobilization, and a 16-month course on impact evaluation, benefiting the staff of 20 Latin American NGOs working with youth. (EC-359)

Fondo Ecuatoriano Populorum Progressio, $1,209 over six months, to participate in the Foundation-Building Seminar (in Cali, Colombia) sponsored by Fundación Esquel Ecuador, Fundación para la Educación Superior of Colombia, and Synergos Institute of the United States. The seminar will strengthen the institutional development of Latin American foundations, identify strategies for fundraising, evaluation, and strategic planning, and explore mechanisms for the exchange of experiences within Latin America. (EC-361)

Asociación de Corporaciónes de Desarrollo de la Microempresa (ASOMICRO), $1,359 over six months, to participate in the Foundation-Building Seminar (in Cali, Colombia) sponsored by Fundación Esquel Ecuador, Fundación para la Educación Superior of Colombia, and Synergos Institute of the United States. The seminar will strengthen the institutional development of Latin American foundations, identify strategies for fundraising, evaluation, and strategic planning, and explore mechanisms for the exchange of experiences within Latin America. (EC-362)

Centro de Estudios Pluriculturales (CEPCU), $244,760 over three years to strengthen an alliance among 38 indigenous communities, four mestizo towns, the Municipality of Otavalo, the Provincial Council of Imbabura, and local business to reverse the environmental degradation in the San Pablo Lake region by introducing new environmental policies, organizing training and dissemination activities, and carrying out conservation efforts, including reforestation, terracing, and building erosion barriers. (EC-363)

Comité de Desarrollo Local de Guamote (GUAMOTE), $280,000 over four years, to strengthen an alliance among 11 federations of 82 communities, a multicommunity women's organization, and the Municipality of Guamote to reverse environmental degradation in the area and promote ecologically sound production by providing training and technical assistance, and carrying out forestation, fish farming, grain processing, and organic fertilizer production. (EC-364)

Fundación Esquel Ecuador, $73,000 over 18 months, to increase youth participation and volunteerism in community development initiatives by training 370 youth leaders in community development and leadership; training 294 adult mentors and youth program leaders; providing technical and financial support to 58 selected youth-initiated and youth-related initiatives; and develop and disseminate information on youth program methodologies. (EC-366)

EL SALVADOR

New Grants

Porfirio Cerritos Parada, $2,094, over six months, to participate in the Round Table (in Washington, D.C.) on the Provision of Basic Services for the Urban Poor of Latin America and the Caribbean sponsored by the World Bank and the IAF. The round table's purpose was to share collaborative experiences of Latin American and Caribbean governments and private voluntary and community groups that have effectively provided diverse services to poor communities, and to explore ways to adapt these experiences to the needs of the urban poor on a larger scale. (ES-171)

Mauricio Silva, CELCADEL, $2,600 over six months, to participate in the Round Table (in Washington, D.C.) on the Provision of Basic Services for the Urban Poor of Latin America and the Caribbean sponsored by the World Bank, the IAF. The round table's purpose was to share collaborative experiences of Latin American and Caribbean governments and private voluntary and community groups that have effectively provided diverse services to poor communities, and to explore ways to adapt these experiences to the needs of the urban poor on a larger scale. (ES-172)

Sistema de Asesoría y Capacitación para el Desarrollo Local (SACDEL), $71,947, to coordinate a competition to identify six outstanding examples of local development in El Salvador, turn them into publishable case studies, and disseminate them within El Salvador and throughout the hemisphere. (ES-173)

Fundación Salvadoreña de Apoyo Integral (FUSAI), $172,625 over two years, for a local development fund for Nejapa that will raise money from private, public, national, and international sources to support community projects prioritized by the Consejo para el Desarrollo de Nejapa (CDN), a local community federation. Coca Cola El Salvador and Nejapa Power, a subsidiary of Coastal Corporation, will together match the IAF's initial contribution to the fund. (ES-174)

Supplemental Grants Over $10,000

Comité Coordinador para el Desarrollo Económico de Oriente (COMCORDE), $73,831 over two years, for COMCORDE to expand its work to five additional rural communities in Yuquaiquin in the department of La Unión, to organize community projects in housing, production, environmental improvement, health, education, and the infrastructure; and to mobilize $581,197 in resources to implement those projects. (ES-160-A1)

GUATEMALA

New Grants

Proyecto de Desarrollo Santiago (PRODESSA), $221,500 over two years, for a small-projects, grant/loan fund that will allow low-income communities to strengthen their organizations and improve their capacity to undertake and sustain self-help activities and income-generating projects. (GT-243)

Asociación Cristiana de Jóvenes (ACJ), $104,500 over three years, to promote volunteerism among 6,000 youth and develop a new generation of leaders committed to community development through a training program for youth leaders, and to establish a seed capital funding program for social and economic youth-led community projects. (GT-249)

Supplemental Grants Over $10,000

Asociación Cristiana de Jóvenes (ACJ), $96,575 for a year, for programs in reforestation, recycling, and microenterprise. This will be done in cooperation with government agencies and other NGOs in the Guatemala City communities of Tierra Nueva, Sakerty, and Amparo, improving the environment, health, and quality of life for 80,000 people. (GT-234-A3)

Sean Sprague

This woman and child clean the maize harvest in one of the 28 Maya Quiche communities in Totonicapán that participate in the integrated development plan of the Asociación de Cooperación para el Desarrollo Rural de Occidente (CDRO).

HAITI

New Grant

Sere Pou Choíe (SPC), $117,096 over two years, for a grassroots credit union education, membership, and savings campaign to gain access for members to private and international capital through majority ownership of a private development bank. (HA-178)

Grants to Establish In-Country Funds

Comitè Haïtien de Développement (CHADEV), $49,500 over one year, to assist groups through training, education, and small funds to launch community development projects. (HA-129-A6) Obligated FY96.

Subgrants

(Disbursed in FY97)

Mouvman Peyizan Bellevue Mare Rouge $ 938
Retailing, trade

Projet Integre Marfranc, Castacho $1,186
Training

Oganizasyon Tet Ansanm Morne-a-Brûler **$ 875**
Small-scale retailing

Mouvman Peyizan Akil di Nò $ 938
Retailing

Oganizasyon Peyizan Devlopman Bawo, Bene $ 633
Training

Mouvement Jeunes Progres Martissant $ 332
Training

Mouvman Peyizan Devlopman Nip $ 938
Storage silo

Gwoupman Peyizan de Seksyon Akaye $2,813
Storage silo

Foundation Jeunes Morne Hopital $ 875
Construction

Mouvman Edikasyon a le Devlopman Agriculti Gwav $ 938
Training

Gwoup Peyizan Laurent, Cayes $ 938
Construction

Mouvman Fanm Peyizan Karis $ 938
Training

Oganizasyon Jen Okap St Philomene $ 625
Training

Asosye Pechè nan Gayo Anse d'Hainault $ 938
Fishery

Paysans en Action pr Dev. Bas Plateau Central $ 750
Training

Patrick Bredin

A woman from the Fundación para el Desarrollo de las Comunidades Cafeteras de Honduras (FUNBANHCAFE) grinds coffee. FUNBANHCAFE is mobilizing resources from the Fondo Cafetero Nacional (FCN) to expand its support services to grassroots organizations.

Komite Peyizan Bwadoti–Sarazin $ 938
Retailing, trade

Oganizasyon Devlopman Alpha Agriculteur, Sante La Vallee $ 938
Construction

Gwoup Fanm Deni $ 938
Retailing, trade

Oganizasyon Devlopman Caridad $ 875
Training

Asosye Atis Pent Lavyolet $ 938
Construction

Assosye Jeunes Devlopman Dory $ 625
Retailing

Fanm Peyizan Men nan Men–Desarmes $ 938
Retailing

Kowòdin, Mouvman Peyizan Lwes $ 938
Retailing

Service de Formation – Action pour le Développement Economique et Social (SEFADES), $15,640 over one year, for training in project administration and management for organizations that receive loans or grants from the In-Country Fund. (HA-169-A2) Obligated FY96.

Subgrants

Societé Cooperative de Progress $3,125
Crafts

Mouvman Peyizan Mone $3,059
Agriculture

Asosyasyon Fanm Angaje $6,250
Agriculture

Koperative Abey Depey $6,250
Coffee plantation

Fanm Leve Kanpe $2,464
Coffee plantation

Koperativ de transformasyon men kontre
Agriculture $3,125

Gwoupman komesan Kanlwiz $1,563
Agriculture

Tet kole parades $2,234
Agriculture, crafts

Rasanbleman Fanm Maribawo $3,125
Agriculture

Asosyasyon Fanm Bawon $4,688
Agriculture

HONDURAS

New Grants

Fundación para el Desarrollo de las Comunidades Cafeteras de Honduras (FUNBANHCAFE), $182,832 over two years, to mobilize at least $83,333 in new resources from the Fondo Cafetero Nacional (FCN) to implement seven projects providing training, credit, and other support services to grassroots organizations in over 100 rural communities to increase production and conserve natural resources for some 10,000 low-income families. (HO-222)

Proyecto Aldea Global (PAG), $398,180 over three years, to train community leaders, municipal government officials, and residents in local development and implement community development projects in grain storage, reforestation, electrification, and improved agriculture, cooking stoves, and market roads, benefiting 70 communities around the Cerro Azul Meambar National Park (PANACAM). (HO-223)

Instituto Nacional de Ambiente y Desarrollo (INADES), $90,100 over four years, to develop sustainable local development models and improve land-use practices in 25 communities surrounding the protected areas of Guajiquiro, Las Trancas, and El Cedro, by providing training to strengthen three municipal Consejos de Desarrollo Municipal (CODEM) and their associated Consejos Municipales de Ambiente y Desarrollo and Comités Forestales. (HO-224)

Vecinos Mundiales Honduras (VM–H), $268,610 over three years, to work in 130 communities to train rural, low-income individuals, families, community organizations, and municipal governments in health, agriculture, natural resource management, organization building, and interinstitutional collaborative development planning and implementation. (HO-225)

LATIN AMERICAN REGIONAL

Supplemental Grant

Corporación Interamericana para el Desarrollo de Base (CIDB), $477,200 over one year, to strengthen the operational capacity of the CIDB and its member organizations in the five Andean countries by hiring coordinators for learning and social responsibility programs; implementing a strategy for fundraising; expanding project financing, social research, and resource mobilization activities; and producing and disseminating information materials. (LA-152-A2)

Centro Latinoamericano de Economía Humana (CLAEH), $112,400 to provide hands-on training on proven methodologies of public-private partnerships in three of the following countries: El Salvador, Mexico, Paraguay, or Peru. (LA-154)

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Stella Johnson

Asesoría Técnica a Comunidades Oaxaqueñas (ASETECO) works in partnership with both the public and private sectors to support women's enterprises like these chair makers.

MEXICO

New Grants

Fundación DEMOS, $373,000 over three years, to strengthen 15 municipal-level NGO associations, facilitate NGO-local government-private sector collaborative initiatives in the municipalities; and identify and disseminate elements that influence the intersector cooperation essential for sustainable local development. (ME-403)

Centro de Apoyo al Movimiento Popular de Oaxaca (CAMPO), $284,100 over three years, to facilitate local development in Oaxaca by advising and cooperating with indigenous communities in the preparation of local, municipal, and regional development plans, and by enabling these communities to mobilize resources to implement those plans. (ME-404)

Asesoría Técnica a Comunidades Oaxaqueñas (ASETECO), $356,000 over three years, to support a microregional development program in two Oaxaca watersheds involving private and public actors, and for a statewide inventory of forest resources to further develop the community forestry sector. (ME-405)

Unión de Museos Comunitarios de Oaxaca (UMCO), $175,500 over three years, to improve and promote community museums in Oaxaca, and establish a center to train community museum committee members and technical support personnel in planning, research, exhibition, conservation, administration, and tourism. (ME-406)

Grant to Establish In-Country Funds

Instituto de Estudios para el Desarrollo Rural Maya, A.C. (Instituto Maya), $47,926, to establish and administer a small-projects development fund for feasibility analysis, income-generating ventures, technical assistance, and training. (ME-337) Obligated FY90.

Subgrants

(Disbursed in FY97)

ANEC, A.C. $ 3,898
Publications

Coordinadora de Organizaciones Campesinas e Indígenas de la Huasteca Potosina $ 4,353
Community development

Comité de Defensa y Apoyo a Comunidades y Pueblos Indios $ 2,038
Women's weaving and mill cooperative

Varias Organizaciones – Lic. Carlos Beas T. $ 1,656
Indigenous forum

Enrique Valencia Lomeli $12,500
Organizational strengthening

CNOC $ 3,605
Publications

Fundación Vamos, A.C., $ 7,700
Organizational strengthening

Pro-Artes $ 2,292
Indigenous artisan marketing

Centros de Promoción Comunitaria, A.C.
Livestock, cattle management $1,910

DERHGO, A.C. $ 2,076
Milk and amaranth project

Invertir Para La Sustentabilidad, A.C. **$ 4.514**
Indigenous economic roundtable and trade promotion

Transparencia, S.C. $ 4,203
Microregional workshops

Frente Democrático Campesino, A.C. $ 4,846
Health care

Comercializadora Agropecuaria de Guerrero, SA. de CV. $ 1,974
Training workshops

Unión de Comunidades Indígenas 100 Años de Soledad $ 1,050
Microenterprise development

Unorca, A.C. $ 1,500
Rural women workers enterprise

Movimiento Ciudadano Para La Democracia
Voter support and transportation $3,184

Stella Johnson

This Mexican coffee producer from the Coordinadora Estatal de Productores de Café de Oaxaca, A.C., (CEPCO) stitches up a sack of coffee that is ready to be shipped to market.

Comisión De Solidaridad y Defensa Para Los Derechos Humanos, A.C. $ 382
Human rights support

Fundación DEMOS, I.A.P. $100,000 over one year, to administer a small-projects fund providing assistance to low-income community and NGOs for urban ecology activities, including sanitation and garbage recycling projects, in Mexico City and on the northern Mexican border. (ME-378) Obligated FY96.

Subgrant
(Disbursed 1997)

Organización Popular Independiente, A.C.
Health care $29,000

Fundación DEMOS, I.A.P., $106,000 over one year, to support the Asociaciones Unidas para el Desarrollo y Acción Social de Tijuana, A.C. (AUDAS) in Tijuana, Baja California, to establish a community foundation and capitalize a small-projects fund for four major Mexican border cities. (ME-393) Obligated FY95.

Subgrants
(Disbursed in FY97)

Asociación Unidas para el Desarrollo y Acción Social – Matamoros, A.C. $39,900
Promotion of philanthropy

Centro de Asesoría y Promoción Juvenil, A.C. **$26,400**
Education

Fundación para los Niños de las Californias, y Hospital Infantil de las Californias, I.B.P.
Training $27,600

Orquesta Sinfónica Juvenil de Matamoros, A.C. $28,000
Education

Asociación Unidas para el Desarrollo y Acción Social – Ciudad Juárez, A.C.
Promotion of philanthropy $39,900

Instituto de Estudios Para el Desarrollo Rural Maya, A.C. (Instituto Maya), $122,000 over one year, to establish a development fund to support the productive projects of peasant organizations in Guerrero, and to provide technical assistance and feasibility studies to those projects. (ME-399) Obligated FY96.

Subgrants
(Disbursed FY97)

Unión Regional de Ejidos y Comunidades de la Costa Chica (URECCH) $3,513
Land cooperative

Colectivo de Mujeres Indígenas de la Regíon Tlapaneca $1,237
Community development

Compa, S.C. $3,852
Agriculture

SSS La Botella Petatlán $3,821
Cattle, livestock

Compa, S.C. $3,821
Agriculture

Unión Regional de Comunidades y Ejidos de la Costa Chica (URECCH) $3,536
Agriculture

Red de Agricultores Sustentables Autogestivos (RASA) $3,312
Carpentry

Coalición de Ejidos de la Costa Grande de Gro. **$ 3,281**
Community development

Grupo de Trabajo Ecológico de Ocotillo
Cattle, livestock $2,929

Colectivo Costa Libre Establecimiento del Centro de Camposteo $1,910
Agriculture

Colectivo de Mujeres Indígenas de la Región Tlapaneca Funcionamiento de la Casa de la Mujer Indígena $3,006
Training

Unión de Crédito Agrícola Forestal Industrial y Ganadero, S.A. (UCAFIGSA) $3,821
Agriculture

NICARAGUA

New Grants

Fundación de Desarrollo Campesino (FUNDECAP), $82,000 over three years, to establish and strengthen 104 community banks and develop a revolving loan program that channels credit and techni-

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cal assistance to banks and their members in rural and semirural communities in Managua, Leon, and Masaya. (NC-217).

Cooperativa de Productores Agropecuarios de Rivas (CODEPARI), $152,000 over four years, to provide institutional strengthening and loan capital for an intermediary development finance institution composed of 580 small-scale rural producers in Rivas. (NC-219).

Centro de Promoción del Desarrollo Local (CEPRODEL), $305,000 over two years, to promote and implement sustainable local development in Telica and Quezalguaque (Department of León) by partnering with the local governments of both municipalities to form the Corporación de Desarrollo Económico Local, which will initiate a revolving loan fund and mobilize resources for local small-scale agriculture and business enterprises. (NC-220).

Proyecto Aldea Global – Jinotega (PAGJINO), $330,000 over three years, for training, technical assistance, and appropriate technology services in sustainable agriculture to 900 small-scale farmers in 60 communities in Jinotega (NC-222).

Unión de Cooperativas Agrícolas – El Esfuerzo (UCA-El Esfuerzo), $90,000 over two years, for a joint venture with a union of five agricultural production cooperatives, an NGO, and Mateare, to build a 300-gallon capacity milk pasteurizing plant and establish a dairy product marketing program for Ciudad Sandino. (NC-223).

PANAMA

New Grants

Corporación Micro Financiera Nacional (Mi Banco), $178,000 over two years, to support the establishment of 60 community banks, which will make 1,200 micro-loans to small-scale producers and microentrepreneurs and provide institutional strengthening to a national microenterprise development bank. (PN-256)

Fundación Credimujer, $123,000 over three years, to provide institutional strengthening and loan capital for the development and expansion of 60 community banks benefiting 800 women microentrepreneurs. (PN-257)

Fundación para la Promoción de la Mujer (Fundamujer), $139,276 over two years, to promote job training and placement of 800 low-income women in nontraditional occupational roles such as construction worker, electrician, chauffeur, and commercial clothing producer; and for training in marketing, business management, and gender and legal rights. (PN-258)

Michael McCabe

The Asociación de Productores Independientes de Darién (APID) is supporting these Panamanian farmers with their reforestation efforts.

Instituto Panameño para el Desarrollo Municipal (IPADEM), $280,504 over three years, to establish a permanent, local, social investment fund; carry out sustainable, participatory municipal needs assessments and development plans; establish permanent local development committees; and foster a volunteer corps of municipal development promoters, in 43 municipal districts in Veraguas, Herrera, and Chiriquí. (PN-259)

Fundación para el Desarrollo Sostenible de Panamá (FUNDESPA), $258,300 over three years, to assist local civic, business, and political leaders within the Distrito de Las Palmas on a local development project addressing humanitarian and economic needs, including leadership training, funds for social investment activities, and loans for agricultural and industrial production. (PN-260)

Asociación para la Promoción del Saneamiento Ambiental en Comunidad (APROSAC), $162,000 over two years, in coordination with the municipalities of Santiago and Atalaya and five microenterprises, to implement a solid-waste collection, recycling, and disposal service for 68,000 local residents, and to conduct an educational campaign. (PN-261)

Grants to Establish In-Country Funds

Cooperativa de Ahorro y Crédito de la Unión Nacional de Pequeñas y Medianas Empresas "Rubén Reyna Pupo," R. L. (CACPYMER), $296,185 over two years, to provide small grants/loans of up to $5,000 to low-income, urban community organizations for locally initiated development activities. (PN-171)

Subgrants

Grupo Hikari Agriculture	$1,640
Grupo Vivero Multiplantas Nursery	$7,693
Avegrave No.1 Domestic trade	$ 265
Avegrave No. 2 Domestic trade	$ 265
Grupo Familiar Torres Tuñon Agriculture	$1,043
Grupo Nuevo Horizonte Agriculture	$3,530

Cooperativa de Servicios Múltiples de Unión Progresista, R.L. (GUAYABAL), $212,376 over five years, to establish a loan/grant fund for self-help business ventures (agriculture, microenterprise, natural resource management) of community associations, cooperatives, and small-farmer groups; and to train small-scale entrepreneurs in financial and capital assets management. (PN-216) Obligated FY94.

Sean Sprague

This Haitian farmer, who received technical assistance from the Association Haïtienne des Agences Bénévoles, shows off his harvested lettuce.

Subgrants

Grupo el Progreso $ 4,860
Tree nursery

Cooperativa el Progreso $10,150
Tomato industry

Club SODECOM $10,000
Tree nursery

Grupo Ecológico Natural $ 1,620
Tree nursery

Asociación para la Reforestación del Agricultor
Operation cost $ 5,000

Asentamiento Unidos Triunfaremos
Cattle feeder $ 9,684

Cooperativa Porcina Cultores $10,000
Reinvestment

Asentamiento Libertad Revolucionaria
Small-scale retail store $ 5,000

Asociación de Productores el Toro $3,945
Bean cultivation

Asociación de Productores el Ciprián
Bean cultivation $2,887

Asociación de Productores las Minas
Bean cultivation $2,718

Grupo de Ciencia y Tecnología para el Desarrollo (GRUCITED), $243,030 over five years, to establish a loan/grant fund for the self-help business ventures (agriculture, microenterprise, natural resource management) of poor community associations, cooperatives, and small-scale farmer groups in Chiriquí and Bocas del Toro; and to train small-scale entrepreneurs in capital assets and financial management. (PN-217) Obligated FY96.

Subgrants

Asociación de Productores Agropecuarios de Baitún $4,575
Agriculture production

Club de Amas de Casa "Las Embellecedoras del Hogar" $1,740
Agriculture production

Club de Amas de Casa "Las Orquídeas"
Agriculture, livestock $2,050

Amigos Parque Internacional La Amistad
Agriculture production $5,000

Club de Amas de Casa "Las Abejitas" $4,365
Agriculture production

Asentamiento Campesino Unión Proletaria
Agriculture production $2,980

Asentamiento Campesino 20 de Enero
Agriculture production $3,135

Club de Amas de Casa La Amistad – El Robles – San Ares $4,575
Agriculture production

Grupo Mixto Los Pinos de Santa Rosa-Santa Rosa $3,175
Agricultural production

Asentamiento Campesino Liberación de Remedios $4,000
Agriculture production

Club de Amas de Casa Hacia Delante – Barú
Agriculture production $3,210

Asentamiento Campesino Unidad Proletaria – San Lorenzo $10,000
Agriculture production

Asentamiento Campesino 20 de Enero –San Lorenzo $10,000
Agriculture production

Amigos Parque Internacional La Amistad – Cerro Punta $7,931
Agriculture production

Damas Unidas de Santa Clara Abajo – Renacimientos $4,056
Agriculture production

Asociación de Productores de Cerro Colorado – Boquerón $4,056
Agriculture production

Sociedad Agropecuaria de Cabildo y La Bramona – Tolé $7,500
Fishery

Asociación de Pequeños Agricultores del Río Guizado $3,000
Agriculture production

Asociación de Productores de Granos, Frutales y Servicios – Santa Rosa $10,000
Agriculture, livestock production

Asociación de Productores del Roble –San Andrés $5,000
Agriculture production

Asociación de Productores Agropecuarios y Forestación de Brazo de Gariche $4,870
Agriculture production

Unión Agraria de Quebrada Llana San Andrés
Agriculture production $ 205

Asociación Nacional para la Conservación de la Naturaleza (ANCON), $334,290 over three years, for a microcredit fund for small-scale rural farmers in the Darién and Panama Canal Watershed; and to provide technical assistance and training in environmental education, conservation, reforestation, agroforestry, and community organization. ANCON will support outreach to community organizations and small-scale farmer associations throughout Panamá. (PN-224) Obligated FY94.

Subgrants
(Disbursed 1997)

Gilberto Graell $ 800
Agriculture, livestock

Ruth de Menchaca $ 550
Small-scale enterprise

Cirilo Núñez $ 915
Agriculture, livestock

Félix Agrael $1,360
Agriculture, livestock

Danilo Martínez $ 980
Agriculture, livestock

Dionisio Carrasco $4,700
Agriculture, livestock

Rubén Darío Carrasco $5,000
Agriculture, livestock

Andrés Carrasco $4,700
Agriculture, livestock

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Luis Enrique Carrasco $5,000
Agriculture, livestock

Roneida de Villarreal $3,175
Small-scale enterprise

Raúl Bermúdez $1,475
Fishery

Eriberto Pérez $4,850
Agriculture

Genaro Díaz $4,820
Agriculture, livestock

Juan Carlos Echeverría $4,850
Agriculture, livestock

Julian Díaz $4,950
Agriculture

Jilma Gutiérrez $2,950
Small-scale enterprise

Cooperativa de Ahorro y Crédito El Educador Veragüense, R.L. (COOPEVE), $251,360 over two years, for a loan/grant fund for self-help business ventures (agriculture, microenterprise development, aquaculture, natural resource management) of poor community associations, cooperatives, and small-scale farmer groups in Coclé and Veraguas; to train small-scale entrepreneurs to manage capital assets, teach concepts of financial management, and provide technical assistance. (PN-236) Obligated FY95.

Subgrants

(Disbursed 1997)

Asentamiento Campesino El Carmen
Livestock $2,500

Cooperativa Nuestro Porvenir
Coffee plantation $2,000

Grupo La Carrilito $5,000
Agriculture

Asociación Don Bosco $9,926
Crop growing

Asentamiento Campesino Esperanza Campesina
Cattle raising $9,890

Asentamiento Campesino Victoriano Franco
Cattle raising $4,970

Asentamiento Campesino 11 de Marzo
Cattle raising $9,890

Asociación de Productores Coclé en Marcha
Rice cultivation $9,697

Amas de Casa de Congo $9,697
Rice cultivation

Amas de Casa de Las Guabas
$6, 764
Rice cultivation

Asentamiento Campesino Revolución Campesina
$9,890
Cattle raising

Asentamiento Campesino 11 de Julio $9,890
Cattle raising

Cooperativa Victoriano Lorenzo
Coffee plantation $5,000

Cooperativa Zarati – 84 $5,000
Coffee plantation

Asentamiento Campesino Nuevo Río Grande $7,052
Livestock

Patronato Hogar "Samuel R. Frazier"
Agriculture $1,000

PARAGUAY

New Grants

Asociación de Empresarios Cristianos (ADEC), $84,900 over two years, for studies, surveys, and workshops promoting dialogue between the business and nongovernmental sectors on issues of poverty and achieving more equitable and sustainable development in Paraguay; to promote closer collaboration among these sectors, and facilitate greater social responsibility and philanthropy within the private sector. (PY-183)

Comité Paraguay–Kansas (CPK), $62,000 over two years, to promote youth volunteerism, participation, and leadership skills in local development through training, technical assistance, and the creation of a youth initiatives fund to support 50 youth-initiated community development projects in 14 communities. (PY-186)

PERU

New Grants

Centro de Investigación y Promoción del Campesinado (CIPCA) $164,000 over two years, together with Central Peruana de Servicios (CEPESUR) and Centro de Estudios Sociales "Solidaridad" (CESS), for a small-projects grant and loan fund supporting initiatives in income generation and employment of rural youth and women in Tumbes, Piura, and Lambayeque. (PU-460)

Consorcio Interinstitucional para el Desarrollo Rural (CIPDER), $200,000 over two years, for a cooperative fund together with the Provincial Municipal Government of Cajamarca and private business to provide grants and loans to local organizations for small-scale production, training, employment, and local development projects in four provinces in Cajamarca. (PU-461)

Centro de Estudios y Promoción del Desarrollo (DESCO), $1,680 over six months, to participate in the Foundation-Building Seminar (in Cali, Colombia) sponsored by Fundación Esquel Ecuador, Fundación para la Educación Superior of Colombia, and Synergos Institute of the United States.

Daniel Cima

This small-scale farmer in Madre de Dios, Peru, unloads a sack of Amazon nuts. With support from the IAF, Conservation International, and the McArthur Foundation, the Comercio Alternativo de Productores No Tradicionales y Desarrollo en Latinoamérica (CANDELA) is promoting the extraction of Amazon nuts in this lowland area.

The seminar will strengthen the institutional development of Latin American foundations, identify strategies for fundraising, evaluation, and strategic planning, and explore mechanisms for the exchange of experiences within Latin America. (PU-462)

Centro de Estudios Sociales "Solidarios" (CESS), $244,000 over three years, to mobilize an additional $300,000 from public- and private-sector sources to provide credit, training, and technical assistance to 2,400 families organized in 126 credit groups who will create a locally sustainable development program based on desert agricultural production in four districts in the north coast of Peru. (PU-469).

Supplemental Grants Over $10,000

Centro de Estudios Regionales Andinos "Bartolomé de las Casas" (CBC), $175,000 over one year, to replenish a cooperative fund providing grants and loans to communities and local organizations in southern Sierra and Madre de Dios, for self-help initiatives in production and income-generation, health, ecodevelopment, and cultural activities; and to support training, seminars, exchanges, and networking for regional grassroots development. (PU-441-A4)

Federación Agraria Departamental de Madre de Dios (FADEMAD), $107,200 over one year, to expand a financial services program for rural and semiurban families providing credit and technical assistance to support their alternative sustainable production activities in Madre de Dios. (PU-444-A3)

Centro de Investigación Social y Educación Popular (ALTERNATIVA), $38,037 to provide training, technical assistance, and information to improve and expand collaboration among municipal governments, community organizations, grassroots support organizations, and the business sector in nine municipalities in metropolitan Lima's Northern Cone. (PU-450-A4)

Grant to Establish An In-Country Fund

PERU 2021, $220,300, to continue a program promoting business social responsibility among businessmen in Lima and provincial cities, and to consolidate strategic working partnerships with the public sector. PERU 2021 will also manage a joint micro-development fund that will provide small grants to groups and enterprises for projects promoting leadership development, training, technical assistance, organizational capacity, exchanges, and information dissemination. (PU-455-A3)

URUGUAY

Supplemental Grant

Centro Latinoamericano de Economía Humana (CLAEH), $3,662 over six months, to participate in the 22nd World Conference of the Society for International Development (Spain) and the Third Conference of Latin American and Caribbean Mayors (Miami, Florida), where CLAEH shared experiences and insights on innovative approaches to local development and gained from the experiences of other participants. (UR-173-A4)

Grant to Establish An In-Country Fund

Confederación Uruguaya de Entidades Cooperativas, $302,425 over six years, under a cooperative agreement, to make grants and loans under $5,000 to Uruguayan organizations to adapt to the regional integration process in the Southern Cone and strengthen organizational capability for self-help development initiatives. (UR-158) Obligated FY96.

Subgrants

(Disbursed 1997)

Grupo CALP Cattle, livestock	$5,000
Centro Comercial e Industrial de Sarandi Grande Small-scale business enterprise	$5,000
COMANOR Industrialization and commercialization of wood	$5,000
Grupo de Tejedores, Bañados de San José Clothing producers	$1,500
SOLUCIONES Small-scale business enterprise	$4,100
BORONGOS Publications	$5,000

VENEZUELA

New Grants

Pro Calidad de Vida (PCV), $79,200 over three years, to establish a civic education and participation program in 12 schools in Chacao to teach citizen participation, ethics, communication, critical thinking skills, and self-esteem, benefiting nearly 6,000 youth (12 to 16 years old); and to train 380 teachers, administrators, municipal leaders, and university students in the curriculum and teaching methodologies. (VZ-142)

La Asociación Taller Escuela de Vitrales (FUNDAVITRARTE), $21,745 over three years, in collaboration with the Municipality of Miranda, for artisanal training and marketing in four area schools, benefiting 140 students and unemployed youth (16 to 21 years old). (VZ-143)

Fundación Amigos Trabajadores del Zulia (FUNDAZULIA), $32,894 over three years, to cofinance a comprehensive program providing shelter, medical care, vocational training, apprenticeships, and job placement, benefiting 200 homeless youth in Maracaibo. (VZ-144)

Agua Fresca, $16,974 over one year, to improve participatory management, communications, productivity, and innovation in public health care services in eight outpatient centers and two hospitals in Monagas, concentrating on 300 health workers and community members. (VZ-145)

Fundación Vivienda Popular (FVP), $24,221 over two years, in collaboration with the Libertador municipality, for recycling microenterprises and to provide organizational and environmental training in two low-income neighborhoods of Caracas, benefiting 2,600 people. (VZ-146)

Escuela de Vecinos de Venezuela (EVV), $40,298 over one year, to provide training, technical assistance, and information on civic organization and cooperation, citizen participation in municipal governance, and dissemination to municipal governments, community organizations, and the mass media. (VZ-147)

Fundación de Investigación y Capacitación Agropecuaria y Social (FINCAS), $36,033 over two years, to cofinance a program providing vocational training, apprenticeship, career counseling, and job placement through loans to youth-owned microenterprises, benefiting 275 low-income youth in Carabobo and Falcón. (VZ-148)

Apostolado Juvenil Campo Lindo, $31,915 over one year, to cofinance a program providing vocational training, apprenticeships, and job placement; promote the establishment of 20 youth-owned microenterprises; and systematize and replicate the program in other areas of the country, benefiting 150 low-income youth. (VZ-149)

Escuela de Vecinos de Venezuela (EVV), $34,483 over one year, to work with the Ministry of Education and the municipality of Chacao to develop a school-based civic

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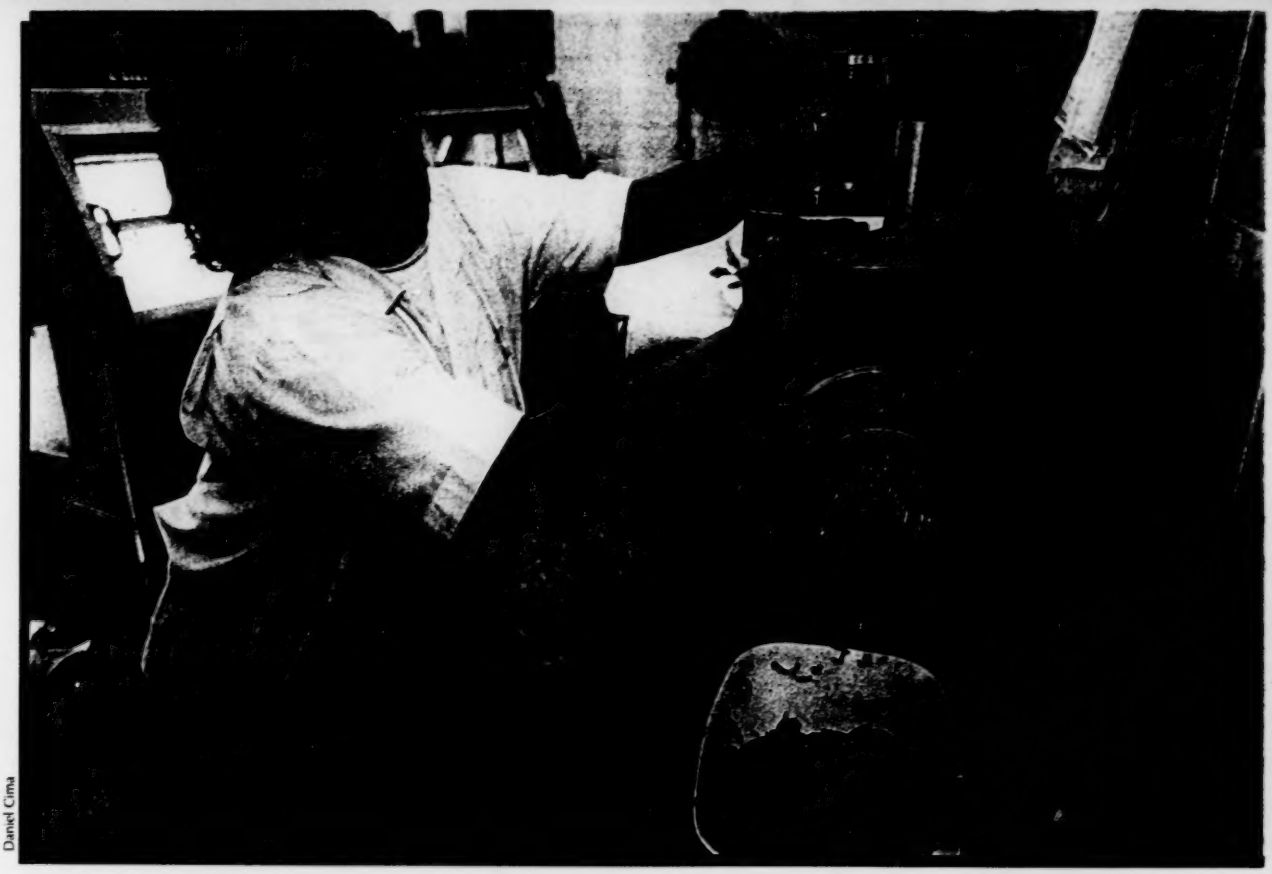

Daniel Cima

Diana de Rodríguez grinds meat in her butcher shop and will then cook it up in her adjacent restaurant thanks to a loan from the Fundación para el Desarrollo de la Economía Popular (FUDEP), an IAF-Petróleos de Venezuela (PDVSA) cofinanced project for micro-entrepreneurs in Caracas, Venezuela

education and social responsibility curriculum; to train educators and administrators in the new methodologies; implement the program in six schools; and disseminate the results for replication. (VZ-150)

Asociación Programa de Acción Comunitaria del Estado de Monagas (ASOPACEM), $16,215 over one year, to cofinance a program in Monagas for a comprehensive recycling program; for a regional educational campaign promoting recycling; for a market study on recyclable products; and to promote regional legislation supporting recycling efforts. (VZ-151)

Asociación de Ayuda a La Infancia Necesitada (ADAIN), $76,107 over two years, to cofinance a program in Lagunillas providing vocational and technical training to 600 low-income mothers and youth; establish a community clinic and pharmacy to provide low-cost health services to 3,000 people; and provide social and economic assistance to abandoned youth and children. (VZ-152)

Asociación Civil Nuevo Amanecer (ACNA), $40,775 over two years, to cofinance a program to strengthen 20 grassroots development organizations by providing training to 60 participants on effective program management and budgeting; mobilize local and international public- and private-sector resources for 12 communities; and conduct studies to evaluate and disseminate program results. (VZ-153)

Fundación Venezolana para la Salud (FUNVS), $25,764 over one year, to cofinance a program to improve the quality of the services provided to 585 children at the J.M. de los Ríos Hospital by upgrading the facility and equipment and establishing sliding fees for services. (VZ-154)

Fundación para el Desarrollo de la Economía Popular (FUDEP), $32,540 over two years, to strengthen organizational capacity of an association of spice producers in Caripito by providing training, technical assistance, and credit to expand production and promote environmental conservation and sustainability. (VZ-156)

Fundación Zumaque, $203,000 over three years, for a development program with projects in agroforestry, community health, and bilingual education designed to increase incomes, strengthen producer associations, increase the capacity of a regional health network, and improve education while solidifying cultural identity for 6,000 Yukpa and Barí men, women, and children in 50 villages of western Venezuela. (VZ-157)

Supplemental Grants Fundación Eugenio Mendoza, $27,895 over one year, to consolidate, systematize, and replicate an innovative preschool education program aimed at upgrading the quality of informal education for 1,920 children by training 240 women and providing 60 loans to in-home day-care centers in Caripito, El Furrial, and Maturín, Monagas. (VZ-090-A8)

Asociación Civil Profesionales en Estudios Socio-ambientales (PROESA-21), $25,430 over two years, to strengthen the organizational capacity of three community associations to establish a sustainable community health program; to improve the marketing of its members' products with a new community store and marketing strategies; and to strengthen family relations and entrepreneurship, benefiting over 300 low-income members and their families. (VZ-125-A2)

Daniel Cima

This plantain producer in Caripito, Venezuela, is one of many small-scale farmers receiving technical assistance from the Fundación para el Desarrollo de la Economía Popular (FUDEP).

Profesionales en Estudios Socio-Ambientales (PROESA), $114,561 over 15 months, to further consolidate a local development program in the artisan community of Miraca, with increased training and organizational strengthening, physical improvements in artisan workshops, and more efficient extraction of raw materials for ceramics production. PROESA will initiate similar programs in the neighboring communities of Baraived and Maquigua. (VZ-125-A3)

Asociación Civil Fé y Alegría (FE Y ALEGRIA), $36,979 over one year, to replicate an innovative educational program in Zulia to provide training in basic and vocational education, health, job skills, and life skills to 660 youth and 80 young women. (VZ-131-A2)

Grants to Establish In-Country Funds

Dividendo Voluntariado para la Comunidad (DVC), $101,000 over two years, for a matching fund to mobilize new private-sector resources and channel them toward grassroots community initiatives in nonformal education, community organization, and the promotion of social responsibility. (VZ-134-A1) Obligated FY96.

Subgrants

Comunidad Siembra y Tradición $ 2184
Agriculture, community development

Fundación Tierra Viva $12,317
Education

FUNDACEDIP $28,235
Education, community development

Amamanta Venezuela $ 8,971
Education, health, and nutrition

PANEAC $35,294
Alternative economic activities

ECOSOFAM $10,588
Education and health

Fundación Fasi $10,000
Education

Centro de Formación San Vicente de Paúl **$31,059**
Education, alternative economics

OSCASI $10,000
Education

AVEPANE $10,000
Education

PEDAVEN $17,824
Education

CEDICE $ 4,706
Education and social responsibility

CEDICE y Escuela de Vecinos $20,000
Education and community development

Fundación Eugenio Mendoza, $158,500 over one year, to manage a fund supporting innovative projects for at-risk youth as part of an IAF-IYF-PDVSA-CODESPA agreement; and to systematize and disseminate best practices for supporting at-risk youth programs. (VZ-137)

Subgrants

CICE $ 5,512
Educational strengthening for Venezuelan schools

EFIP $21,095
Training

CECODAP $18,372
Youth participation

Juventud y Trabajo $11,760
Organizational development

CONGANI $12,683
Organizational strengthening

CAJ $28,403
Grassroots development

INGESTEC $24,483
Youth training and employment

FUNDAISLETA $13,000
Community development

Misión de Jesús $15,332
Education and youth training

Fondo de Desarrollo Local del Bloque La Ceiba (FONDEC), $303,000 over three years, to establish and operate a development fund to finance 200 small-scale projects in six municipalities as part of a broader local development plan. Areas of funding include leadership training, economic production, basic infrastructure, technology adaptation, and resource mobilization. (VZ-155)

FELLOWSHIP PROGRAMS

The Inter-American Foundation U.S. Graduate Study Fellowship Program for Latin American and Caribbean Citizens

IAF Fellows as Partners in Development

As a result of the 24th annual fellowship competitions in 1997, the Inter-American Foundation awarded grants to 26 U.S. universities in 17 U.S. cities, providing over $785,000 in fellowships. The following is a listing of the 42 IAF Fellows from these universities in the three IAF fellowship programs.

Fellows are listed with their home countries, degree programs, disciplines, and universities.

Héctor G. Antúnez (Honduras), Ph.D., Community Health Sciences, Tulane University.

Juan F. Arias (Bolivia), Ph.D., History, Carnegie Mellon University.

Juan-Camilo Cárdenas (Colombia), Ph.D., Resource Economics, University of Massachusetts at Amherst.

Rossana Castiglioni (Uruguay), M.A., Government and International Studies, University of Notre Dame.

María A. Cervantes (Mexico), M.A., Public Policy and Administration, Columbia University.

John R. Cudney (Mexico), M.A., Renewable Natural Resources, University of Arizona.

Andrés P. Falconer (Brazil; citizen of Argentina), Junior International Philanthropy Fellow, Institute for Policy Studies, The Johns Hopkins University.

Roberto M. Herrscher (Costa Rica; citizen of Argentina), M.A., Journalism, Columbia University.

Mara A. Kolesas (Argentina), Ph.D., Political Science, New School for Social Research.

Victor E. Méndez (Costa Rica; citizen of El Salvador), Ph.D., Environmental Studies, University of California at Santa Cruz.

Ramiro G. Molina (Bolivia), M.A., Public Administration, John F. Kennedy School of Government, Harvard University.

Dante A. Pesce (Chile), Senior International Philanthropy Fellow, Institute for Policy Studies, The Johns Hopkins University.

Ralph Yves Pierre (Haiti), M.A., Latin American Studies, University of Florida.

Jorge I. Restrepo (Colombia), M.A., Public Administration, John F. Kennedy School of Government, Harvard University.

César A. Rubina (Peru), M.A., International Development Policy, Duke University.

Antonio T. Telesca (Panama), M.A., Sustainable Development and Conservation Biology, University of Maryland, College Park.

José E. Utzig (Brazil), Special Program for Urban and Regional Studies of Developing Areas (SPURS), Massachusetts Institute of Technology.

Tito A. Velasco (Bolivia), M.A., Public Policy and Administration, Columbia University.

Review Committee Members

Mr. Ron Arms (U.S.A.), Program Director, Inter-American Foundation.

Dr. Steve Arnold (U.S.A.), Associate Professor and Director of the International Development Program, School of International Service, The American University.

Dr. Edith Guiguet (Argentina), Professor of Economics, Universidad Nacional del Litoral, Santa Fe, Argentina (also a 1984 IAF Fellow in the U.S. graduate study program and a 1987 IAF Fellow in the doctoral field research program).

IAF Field Research Fellowship Program at the Doctoral Level

Fellows are listed with their home countries, disciplines, universities, and dissertation topics.

Mercedes C. Becerra (U.S.A.), International Health, Harvard University: A capacity-building model for community-NGO-municipal alliances to expand local health care delivery systems and improve local tuberculosis control in Lima, Peru.

Luis Bourillon (Mexico), Agriculture, University of Arizona: Sustainable management of fishery reserves in the Gulf of California through expanded collaboration among Seri Indian communities, NGOs, local governments, and national government agencies in Sonora, Mexico.

For all IAF fellowship information, visit the IAF web site at

http://www.iaf.gov

Simone J. Buechler (U.S.A.), Urban Planning, Columbia University: Private-NGO-municipal collaboration to promote womens' microenterprises in São Paulo, Brazil.

Alberto J. Cardelle (U.S.A.), International Studies, University of Miami: Strengthening NGO-municipal government collaboration in health in El Salvador and Guatemala.

Octavio J. Damiani (Uruguay), Urban Studies and Planning, Massachusetts Institute of Technology: Incentives for social responsibility among exporting firms and collaboration strategies among local exporting businesses, governments, and NGOs to increase export income and grassroots development in Brazil.

William A. Greene (U.S.A.), Anthropology, University of California at Davis: Social investment through intellectual property rights agreements—their impact on herbal practitioners and indigenous low-income communities in Belize.

Jonathan T. Hiskey (U.S.A.), Political Science, University of Pittsburgh: The influence of local democracy on collaboration between community organizations and municipal governments through local planning committees at the municipal level in Mexico.

Francis T. Hutchins (U.S.A.), Anthropology, University of Wisconsin at Madison: Building cooperation among tourist companies, indigenous communities, NGOs, and public institutions to promote ecotourism in Ecuador.

Vincent J. McElhinny (U.S.A.), Political Science, University of Pittsburgh: NGO-municipal coordination to promote agricultural development in El Salvador.

Stephanie R. Paladino (U.S.A.), Anthropology, University of Georgia: Resource management of ecological reserves through expanded collaboration among Mayan communities, NGOs, local governments, and national government agencies in Chiapas, Mexico.

Margaret H. ("Holly") Peirce (U.S.A.), International Studies, University of Miami: New forms of decentralized decision making through collaboration among community organizations, NGOs and municipal governments in Bolivia.

Thomas A. Perreault (U.S.A.), Geography, University of Colorado: The roles of social and cultural capital in enhancing collaboration between indigenous organizations and local governments to increase agricultural income and promote environmentally sound development in the Ecuadorian Amazon.

Nancy G. Postero (U.S.A.), Anthropology, University of California at Berkeley: The role of indigenous culture in partnerships between indigenous communities, NGOs, and municipal governments in lowland Bolivia.

Claire M. Quintanilla (U.S.A.), Political Science, Northwestern University: The roles of citizen participation and political party cooperation in community-municipal partnerships for community development in El Salvador.

Carlos R. Rufin (U.S.A.), Public Policy, Harvard University: Collaborative relationships among microenterprises, business networks, NGOs, and public institutions (municipal, regional, and national agencies) to promote new technology adoption for small-scale business development in Brazil.

Ann M. Steffes (U.S.A.), Urban Studies and Planning, Massachusetts Institute of Technology: The role of community groups and municipal government agencies in forming partnerships to promote sanitation for the urban poor in Guayaquil, Ecuador.

David R. Yanggen (U.S.A.), Agricultural Economics, Michigan State University: Strengthening partnerships among local businesses, NGOs, and governments to reduce deforestation and promote environmentally sustainable agricultural intensification in the Peruvian Amazon.

Review Committee Members

Dr. Patrick Breslin (U.S.A.), Research and Evaluation Officer, Office of Learning and Dissemination, Inter-American Foundation.

Dr. John Browder (U.S.A.), Professor of Urban Affairs and Planning, Virginia Polytechnic Institute (with a specialization in the Amazon and the environment).

Dr. Cathy Rakowski (U.S.A.), Associate Professor of Rural Sociology and Women's Studies, Ohio State University (also a 1979 IAF Fellow in the doctoral-level field research program).

Dr. Mitchell Seligson (U.S.A.), Professor of Political Science, University of Pittsburgh.

Dr. Beatrice Selwyn (U.S.A.), Associate Professor of Epidemiology, International and Family Health Module, School of Public Health, University of Texas at Houston.

Dr. Lee Tavis (U.S.A.), C.R. Smith Professor of Business Administration, College of Business Administration, University of Notre Dame.

IAF Field Research Fellowship Program at the Master's Level

Fellows are listed with their home countries, disiplines, U.S. Universities, and field research topics.

T. Mark Carey (U.S.A.), History, University of Montana: Supporting coordination among the Mayangna Indian community NGOs, and local governments for community-based management of the Bosawas Nature Reserve in Nicaragua.

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Anna-Britt C. Coe (U.S.A.), Sociology, The American University: Building collaboration among community-based organizations, NGOs, and municipal government health agencies to improve women's health services in Lima, Peru.

Mariann Lemke (U.S.A.), International Affairs, Columbia University: Partnership models among schools, corporations, community organizations, and municipal governments to improve educational opportunities for children in poverty-stricken areas in Santiago, Chile.

Mariana C. Panuncio (Argentina), Zoology, University of Maryland, College Park: Strengthening community-NGO-municipal cooperation to expand native crop diversification and sustainable agriculture in Quipillaccta, Peru.

Kathryn J. Pearson (U.S.A.), Geography and Regional Development, University of Arizona: Supporting community-NGO-government cooperation to promote the role of local women in conservation and development in Puerto San Carlos, Baja California, Mexico.

Kristin D. Rosenow (U.S.A.), International Agricultural Development, University of California at Davis: "Social investment" contributions by U.S. trade companies to increase income for small-scale producers of organic coffee and support concrete grassroots development projects within their local communities in Tamborapa in northern Peru.

Symantha A. Slaughter (U.S.A.), Anthropology, Catholic University of America: Local government through independent irrigation systems managed by and for small-scale farmers in Peru.

Review Committee Members

Mr. Jim Adriance (U.S.A.), Foundation Representative, Inter-American Foundation.

Dr. Steve Arnold (U.S.A.), Associate Professor and Director of the International Development Program, School of International Service, The American University.

Dr. Emma Zapata (Colombia), Associate Professor and Director of the Program in Rural Development Studies, and Coordinator of Projects on Rural Women, Centro de Estudios del Desarrollo Rural (CEDERU), El Colegio de Posgraduados (the graduate college of agriculture), Montecillo, Estado de Mexico, Mexico (with a specialization in women in development).

The fisherman mending this net belongs to ACOPARADA, a fishing cooperative that has been a dynamo of development for Puerto Parada, El Salvador.

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DISSEMINATION

Publications and Videos by the Inter-American Foundation

***Grassroots Development,* the journal of the Inter-American Foundation, reports on the experiences of IAF grantees and analyzes development issues of concern to the IAF. The journal is published in English, Spanish, and Portuguese. An index of journal articles from 1977 to 1992 was published in 1993. To receive *Grassroots Development,* the current *Year in Review,* the index, books, or monographs published by the IAF, write to the Inter-American Foundation, Publications Office, 901 N. Stuart Street, 10th Floor, Arlington, VA 22203. Requests for books published by commercial publishers should be made directly to the publisher.**

Publications

A Guide to NGO Directories (IAF 1995). The second edition of this guide provides information on locating more than 20,000 NGOs in Latin America and the Caribbean. Spanish version: *Guía de Directorios de ONG* (IAF 1995).

New Paths to Democratic Development in Latin America: The Rise of NGO-Municipal Collaboration, edited by Charles A. Reilly (1995, Lynne Reinner Publishers, 1800 30th St., Suite 314, Boulder, CO 80301). A look at the relationships among municipal governments, social movements, and nongovernmental organizations in six Latin American countries. Spanish version: *Nuevas Políticas Urbanas: Las ONG y los Gobiernos Municipales en la Democratización Latinoamericana* (IAF 1994). Portuguese version: *Novas políticas urbanas: ONG e governos municipais na democratização latino-americana* (IAF 1997).

Inter-American Foundation Case Studies in Grassroots Development: A Classroom Reader and Teacher's Notes (IAF 1995). Nine case studies of IAF-funded projects deal with start-up, expansion, consolidation, and close-out phases of NGO development and other issues facing NGO's in all stages of growth. The Teacher's Notes complement the text by suggesting directions for classroom discussion and possible plans for teaching plans.

Cultural Expression and Grassroots Development: Cases from Latin America and the Caribbean, edited by Charles David Kleymeyer (1994, Lynne Rienner Publishers, 1800 30th St., Suite 314, Boulder, CO 80301). A study of 215 projects supported by the IAF over a 17-year period in which forms of cultural expression have been an integral part of a grassroots development approach. Spanish version: *La Expresión Cultural y el Desarrollo de Base* (1993, Ediciones ABYA-YALA, 12 de Octubre 14-30, Casilla 17-12-719, Quito, Ecuador).

Inquiry at the Grassroots: An Inter-American Foundation Fellowship Reader, edited by William Glade and Charles A. Reilly (IAF 1993). Offers readers a sampling of the research on grassroots development in Latin America and the Caribbean supported by the IAF's Doctoral Fellowship Program. Spanish version: *Investigaciones sobre el Desarrollo de Base: Colección de Artículos y Estudios Basados en las Investigaciones para el Doctorado de Becarios de la Fundación Interamericana* (IAF 1994).

Health Care for the Poor in Latin America and the Caribbean, Carmelo Mesa-Lago (IAF 1992). An analysis of health-care policy in the region with an emphasis on creative, grassroots-level approaches. Spanish version: *Atención de Salud para los Pobres en la América Latina y el Caribe* (IAF 1992).

Intermediary NGOs: The Supporting Link in Grassroots Development, Thomas F. Carroll (1992 Kumarian Press, 630 Oakwood Ave., #119, West Hartford, CT 06110). A field-based study of nongovernmental organizations working effectively in grassroots development.

Development and Dignity, Patrick Breslin (IAF 1987). A study of the Foundation's first 15 years from the point of view of Latin American and Caribbean observers and grantees.

Getting Ahead Collectively: Grassroots Experiences in Latin America, Albert O. Hirschman (IAF 1984). An eyewitness account and comparative analysis of 45 IAF-funded projects in six Latin American countries. Spanish version: *El Avance en Colectividad* (1986, Fondo de Cultura Económica, Carretera Picacho Ajusco No. 227, Col. Bosques del Pedregal, Tlalpan, 14200 Mexico D.F., Mexico.) Portuguese version: *O Progresso em Coletividade* (IAF 1987).

The Art of Association: NGOs and Civil Society in Colombia, Marion Ritchey Vance (IAF 1991). Describes the evolution of nongovernmental organizations in Colombia and their important role today in giving the poor a stake in their society and a voice in how the resources and power of that society are used. Spanish

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Alisa Phillips

Peter Graeff of the IAF's in-country service team in Haiti explains to Odania Placide and other grantees the IAF's grassroots development framework for results measurement.

version: *El Arte de Asociarse: Las ONG y la Sociedad Civil en Colombia* (IAF 1992).

Gender and Urban Social Movements: Women's Community Responses to Restructuring and Urban Poverty, Amy Lind and Martha Farmelo (1996, United Nations Research Institute for Social Development—UNRISD). A collective analysis by the IAF, UNRISD, and the United Nations Volunteers (UNV) on the gender dimensions of women's community action and local governance, based on a pool of case studies from the three institutions.Spanish version: *Movimientos sociales urbanos y género: Respuestas de las comunidades de mujeres a la reestructuración y a la pobreza urbana* (IAF 1996).

The Small Farmer Sector in Uruguay: A Partnership in Development Cooperation, Cynthia L. Ferrin (IAF 1989). Discusses how small farmers made a comeback with the assistance of cooperatives, marketing, and representative organizations. Spanish version: *El Sector de los Pequeños Productores Agropecuarios del Uruguay: Socio para el Desarrollo* (IAF 1990).

Bottom-Up Development in Haiti, by Robert E. Maguire (1981, Mount Oread Bookshop, University of Kansas, Lawrence, Kansas 66045). This book stresses the importance of human, rather than simply material, development and includes a case study carried out in Le Borgne. The book is also available in Creole through Mount Oread Bookshop.

They Know How (IAF 1976). A synopsis of insights gained from IAF experience in supporting the initiatives of Latin American and Caribbean organizations during the agency's first five years. Spanish version: *Ellos Saben Como* (IAF 1976). Portuguese excerpt: *O Insucesso Como Meio de Aprendizado* (IAF 1989).

Videos

Saving Their Corner of the Planet: Local Conservationists in Honduras (1993). Highlights four communities in Honduras responding to environmental pressures while working toward a sustainable and improved local economy (37 min.). Spanish version: *Los Defensores Locales del Medio Ambiente en Honduras: Salvando su Rincón del Planeta.*

Alpacas: An Andean Gamble (1988). The peasant community of Aquia, Peru, bets on its future by repopulating its communal highlands with alpacas (28 min.). Spanish version: *Alpacas: El Reto Andino.*

The Women's Construction Collective of Jamaica (1986). The story of 55 unemployed women selected from the poorer neighborhoods of Kingston and trained in construction trades (13 min.). Spanish version: *La Colectiva Femenina de Construcción de Jamaica.*

Teachers' guides are available for all IAF videos.

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ASSOCIATING WITH THE IAF

Daniel Cima

These Venezuelan boys have a chance in life thanks to the Fundación Atenea, a program cofinanced by the IAF, Petróleos de Venezuela, and about 30 Venezuelan companies

The INTER-AMERICAN FOUNDATION receives and reviews proposals from nongovernmental and private, nonprofit organizations in Latin America and the Caribbean for innovative programs or collaborative ventures supporting grassroots development initiatives.

In the past several years, the IAF has formed several types of grassroots development partnerships, as described throughout this 1997 in Review. Organizations interested in pursuing this type of collaborative arrangement with the Foundation should direct inquiries to the Office of Programs.

Foundation grants are provided in two program areas: social investment and local development. Resources are focused on innovative programs that can serve as models or examples for other entities, be they public or private, national or international, interested in exploring new alternatives for fostering development and combating poverty, based on participation and initiative from the grassroots. The Foundation considers proposals that meet the following basic criteria and incorporate the IAF's Results System:

- come from private institutions
- are innovative
- are apolitical
- have poverty reduction as a goal
- employ participatory methodologies
- display sustainability over time
- demonstrate concepts and practices that can be applied by others
- protect and respect the environment
- build alliances and collaboration among social organizations and the public and business sectors
- include local counterpart contributions
- display the capacity and a plan to mobilize resources

Organizations interested in collaborating with the IAF should submit proposals for consideration in one of the two funding cycles. The deadlines for receiving proposals in Fiscal Year 1998 are February 28, 1998, and May 30, 1998. Preliminary proposals should synthesize in 5 to 10 pages the following information: description of the institution, issue to be addressed, profile of the beneficiaries, assumptions or hypotheses of the program, objectives, methodology, work plan, evaluation systems, and budget.

If the preliminary proposal is selected, additional information will likely be requested. Once a program is approved, the IAF enters into a formal agreement with the prospective grantee that specifies the activities to be conducted and the financial and administrative procedures to be followed. The Foundation requires financial and narrative reports on project activities and progress toward results every six months. In most cases, it also requires (and pays for) periodic audits by a local auditing firm. A Foundation representative or designee will visit the project site several times a year to monitor progress toward agreed-upon project goals and, in some cases, to arrange evaluations.

Letters, proposals, and inquiries should be sent to the Office of Programs, Inter-American Foundation, 901 N. Stuart Street, 10th Floor, Arlington, Virginia 22203 U.S.A.

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